Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

| A | or th | ne 201 | 5 calenda | r year, or t | ax year beg | jinning | | 07/ | 01 ,2015 | 5, and | endi | ing | | | 06 | /30, 20 | 16 | |
|-----------------------------|------------|------------|---|-------------------|------------------|-----------------|----------|---------------|-----------------|-----------|------------------|-------------|-----------------|-----------|---------|--------------------|---------|--------------|
| | | | C Name of | organization | | | | | | | | | D Emplo | yer ide | ntifica | tion numb | er | |
| В | Check if a | pplicable: | GOODV | VILL OF N | ORTH GEO | RGIA, 1 | INC. | | | | | | 20 | -835 | 1046 | · | | |
| X | Addre | | Doing bu | siness as | | | | | | | | | | | | | | |
| | 7 | e change | Number | and street (or F | P.O. box if mail | is not delivere | d to sti | reet address | s) | Room/ | suite | | E Telepl | hone nu | ımber | | | |
| | + | l return | 2201 | LAWRENCE | CVILLE H | GHWAY, | STE | 300 | | | | | (404 |) 42 | 0 - 9 | 900 | | |
| | Final | return/ | | own, state or pr | | | | | l | 1 | | | ` | • | | | | |
| | Amer | | · · | TUR, GA 3 | - | | | | | | | | G Gross | receipt | s\$ | 149. | 843 | 797. |
| | | cation | | nd address of p | | RAYM | OND | W. BIS | SHOP | | | | H(a) is t | | | | Yes | X No |
| | pendi | ing | | LAWERNCE | • | | | | | 30033 | 3 | | Sub H(b) Are | ordinates | | cludod? | Yes | No |
| _ | Tay-ey | empt st | | | 501(c) (| | | | 4947(a)(1) | | | 27 | 1 | | | . (see instruc | , | |
| <u>'</u> | | | | DDWILLNG. | |) 🗨 | (IIISeII | 110.) | 4947 (a)(1) | OI | 5 | 21 | 1 | | | | tions) | |
| _ | | | | Corporation | | Association | | Other > | | | V | af fa at | | | | umber of legal do | | GA |
| | | | immary | Corporation | Trust | Association | 1 | Other | | | rear | or iormat | ion: 200 | J / IVI | State | or regar do | micile: | GA |
| | art I | | | | | | | | ייים רו | DC A NI I | Γ <i>'</i> 7 λ ' | TTON 1 | EVT CTC | 7 70 | חםת | WIT DE | | |
| • | 1 | | | the organizati | | | | | | | | | | | PRO | | | |
| nce | | | | , REHABI | | | | | | | | | | | | | | |
| Governance | | | | OR PERSO | | | | | | | | | | | | | | |
| o ve | 2 | | this box I | | organization | | | • | • | | | | | | 1 1 | | | 1.0 |
| | 3 | | | g members of | | | | | | | | | | | 3 | | | 19. |
| es & | 4 | | | endent voting | | | | | | | | | | | 4 | | | 19. |
| ξ | 5 | Total | number of | individuals er | mployed in ca | | | | | | | | | | 5 | | | 742. |
| Activities & | 6 | | | volunteers (es | | essary) | | | | | | | | | 6 | | | 157. |
| ⋖ | 1 | | | ousiness rever | | | | | | | | | | | 7a | | | 988. |
| | b | Net u | nrelated bu | siness taxabl | e income fron | n Form 990- | T, line | e 34 | | | | | | | 7b | | | 988. |
| | | | | | | | | | | | | | Prior ` | | | | rent Ye | |
| <u>a</u> | 8 | | | d grants (Part | | | | | | | | • — | 31,67 | | | 134, | | |
| enc | 9 | Progra | am service | revenue (Part | VIII, line 2g) | | | | | | | | 2,37 | | | | | 590. |
| Revenue | 10 | Invest | ment incor | me (Part VIII, | column (A), li | nes 3, 4, an | d 7d) | | | | | | 3,49 | 0,41 | .5. | 3, | 274, | 801. |
| | 11 | Other | revenue (F | Part VIII, colu | mn (A), lines | 5, 6d, 8c, 9d | ; 10c, | , and 11e) | | | | | | | 0. | | | 0. |
| | 12 | Total | revenue - a | add lines 8 th | rough 11 (mu | st equal Par | t VIII, | column (A | A), line 12) . | | | . 1 | .37,54 | 3,23 | 5. | 138, | 655, | 207. |
| | 13 | Grant | s and simil | ar amounts pa | aid (Part IX, co | olumn (A), li | nes 1- | -3) | | | | | | | 0. | | | 0. |
| | 14 | Benef | its paid to | or for membe | rs (Part IX, co | lumn (A), lin | e 4) | | | | | | | | 0. | | | 0. |
| S | 15 | Salari | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e) | | | | | | | | | 68,861,696. | | | 71, | 215, | 539. | |
| Expenses | 16 a | Profes | | | | | | | | | . L | 0. | | | | 40, | 024. | |
| xbe | b | Total | fundraising | expenses (Pa | art IX, column | (D), line 25 |) ▶ | 1,0 | 053,305 | | | | | | | | | |
| Ш | 17 | | | (Part IX, colur | | | | | | | | | 51,25 | 1,92 | 2. | 57, | 770, | 126. |
| | | | | Add lines 13- | | | | | | | | | 20,11 | 3,61 | 8. | 129, | 025, | 689. |
| | 19 | | | penses. Subt | | | | | | | | | 17,42 | 9,61 | 7. | 9, | 629, | 518. |
| or | | | | | | | | | | | | Begin | ning of C | urrent ' | Year | End | of Yea | r |
| Net Assets or Fund Balances | 20 | Total | assets (Par | t X, line 16) | | | | | | | | 1 | 72,93 | 9,59 | 6. | 182, | 104, | 767. |
| Ass J Ba | 21 | Total | liabilities (F | Part X, line 26) | | | | | | | • • | • | 74,91 | 6,54 | 9. | 80, | 286, | 986. |
| Net L | 22 | | | nd balances. | | | | | | | | | 98,02 | 3,04 | 7. | 101, | 817, | 781. |
| | rt II | | gnature B | | | | | | | | | | | | | | | |
| Un | der pei | nalties o | of perjury, L | declare that I h | ave examined | this return, in | cludin | g accompa | anying sched | lules and | d state | ements, a | and to the | best o | f my k | nowledge | and be | elief, it is |
| true | e, corre | ect, and | complete. D | eclaration of pro | eparer (other th | an officer) is | based | on all inforr | mation of wh | ich prep | arer r | nas any ki | nowledge. | | | | | |
| | | | | | | | | | | | | | | | | | | |
| Sig | | | Signature of | f officer | | | | | | | | | D | ate | | | | |
| He | re | | PAUL JC | RDAN | | | | | CFO | | | | | | | | | |
| | | | | t name and title | | | | | | | | | | | | | | |
| | | Print/ | Type prepar | er's name | | Preparer's | signa | iture | | Dat | te | | Che | eck | if P | TIN | | |
| Paid | t | MICI | HELE N | MELCHIOR | | | | | | 5, | /11 | /2017 | | -employ | - | P004 | 8803 | 7 |
| | parer | Firm's | | GRANT TH | | LP | | | | | | | | | | 055558 | | |
| Use | Only | | | 1100 PEACHTR | | | 7.007.20 | מייות מייות | 0200 | | | | Phone n | | | 330-20 | | |
| May | the I | • | | eturn with the | | | | | | | | | L LUONE N | υ. · | | X Y | | No |
| | | | | | , ., | (| | | | | | | | | | 19 | | 1110 |

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| P | Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III |
|----|--|
| 1 | Briefly describe the organization's mission: |
| | THE ORGANIZATION EXISTS TO PROVIDE EMPLOYMENT, REHABILITATIVE |
| | SERVICES, JOB TRAINING, AND JOB PLACEMENT SERVICES FOR PERSONS |
| | WITH DISABILITIES OR DISADVANTAGING CONDITIONS. |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program |
| | services? Yes X |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured |
| | expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to oth |
| | the total expenses, and revenue, if any, for each program service reported. |
| | |
| 4a | (Code:) (Expenses \$ |
| | STORE SALES - GOODWILL OF NORTH GEORGIA'S MISSION IS TO PUT PEOPLE |
| | TO WORK. WE ACHIEVE THIS BY PROVIDING A VAST ARRAY OF JOB TRAINING |
| | AND EMPLOYMENT SERVICES TO THOUSANDS OF INDIVIDUALS EACH YEAR. IN |
| | FISCAL YEAR 2016, WE SERVED 2,788,229 DONORS AT 58 COLLECTION |
| | SITES AND SERVED 7,479,845 CUSTOMERS AT 57 GOODWILL STORES. THE |
| | PROCEEDS FROM OUR DONATED GOODS PROGRAM HELP FUND OUR |
| | MISSION-RELATED PROGRAMS, SERVICES, AND ELEVEN CAREER CENTERS |
| | ACROSS NORTH GEORGIA. OUR STORES ALSO SERVE AS REAL-WORLD |
| | ON-THE-JOB TRAINING SITES FOR SOME OF OUR PROGRAM PARTICIPANTS. |
| | |
| | |
| | (O. I |
| 4b | (Code:) (Expenses \$15,133,780. including grants of \$) (Revenue \$301,349) |
| | ATTACHMENT 1 |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| 40 | (Code:) (Expenses \$ 238,005, including grants of \$) (Revenue \$) |
| 40 | (Code:) (Expenses \$ |
| | QUALITY THAT CAN BE SOLD IN OUR THRIFT OPERATIONS. ADDITIONALLY, |
| | NOT ALL DONATED GOODS THAT ARE PLACED IN OUR THRIFT STORES FOR |
| | SALE ARE PURCHASED. IN ORDER TO CAPTURE AS MUCH REVENUE AS WE |
| | |
| | CAN FROM IN KIND DONATIONS USED TO FUND OUR MISSION, A SECONDARY |
| | SALVAGE MARKET IS UTILIZED. THE PROCEEDS REALIZED FROM THESE |
| | UNSALABLE GOODS ARE ANOTHER REVENUE SOURCE TO FUND MISSION |
| | ACTIVITIES PERFORMED BY THE AGENCY. |
| | |
| | |
| | |
| _ | Other and the Control of the Control |
| 4d | Other program services (Describe in Schedule O.) ATTACHMENT 2 |
| | (Expenses \$ 1,472,803. including grants of \$) (Revenue \$ 592,241.) |

4e Total program service expenses ►

JSA
5E1020 1.000

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| Part | Checklist of Required Schedules | | | |
|------|--|-----|-----|------|
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | |
| | complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | | | |
| | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | | | |
| | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | | | |
| | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, | | | |
| | Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | | | |
| | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | | | |
| | "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," | | | |
| | complete Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a | | | |
| | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or | | | |
| | debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted | | | |
| | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, | | | |
| | VII, VIII, IX, or X as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," | | | |
| | complete Schedule D, Part VI | 11a | Х | |
| b | Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more | | | |
| | , | 11b | | X |
| С | Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets | | | |
| | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | 3.7 | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete</i> | | | 37 |
| | Schedule D, Parts XI and XII | 12a | | X |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If | 401 | v | |
| 40 | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional. | 12b | Х | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | |
| D | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | |
| | fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | Х | |
| 15 | · · · · · · · · · · · · · · · · · · · | 140 | 21 | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | Х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | 13 | | - 22 |
| 10 | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on | 10 | | |
| . / | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | Х | |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on | 17 | 25 | |
| 10 | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | Х |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | 10 | | |
| | If "Yes," complete Schedule G, Part III | 19 | | Х |
| | 100, 00 | | 1 | - |

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Part IV **Checklist of Required Schedules** (continued) No 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H. Χ 20a If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or Χ 21 domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Χ Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the 23 organization's current and former officers, directors, trustees, key employees, and highest compensated 23 Χ Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b Χ 24a through 24d and complete Schedule K. If "No," go to line 25a Χ Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?..... Did the organization maintain an escrow account other than a refunding escrow at any time during the year Χ 24c Χ d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit Χ transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I 25a Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? Χ If "Yes," complete Schedule L, Part I Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any 26 current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II Χ 26 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled Χ entity or family member of any of these persons? If "Yes," complete Schedule L, Part III........... 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): Χ A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Χ 28b c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) Χ was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV. 28c Χ 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M. . . . 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified Χ 30 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, 31 Χ 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," 32 Χ 32 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations 33 Χ Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, 34 X or IV. and Part V. line 1 Χ Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35 a If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a Χ 35b controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable Χ 36 related organization? If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization 37 and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Χ 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.

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Part V Statements Regarding Other IRS Filings and Tax Compliance 1,815 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 0. b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable <u>1b</u> c Did the organization comply with backup withholding rules for reportable payments to vendors and Χ reportable gaming (gambling) winnings to prize winners? 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | Statements, filed for the calendar year ending with or within the year covered by this return . 2a Χ 2b b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Х 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? **b** If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial Χ **b** If "Yes," enter the name of the foreign country: ▶ _ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts Χ 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?........ Χ b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b 5c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the Χ 6a organization solicit any contributions that were not tax deductible as charitable contributions? b If "Yes," did the organization include with every solicitation an express statement that such contributions or 6b Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods Χ 7a b If "Yes," did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was Χ 7с Х e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Χ 7f f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7g g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7h h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the 8 Sponsoring organizations maintaining donor advised funds. a Did the sponsoring organization make any taxable distributions under section 4966?............... b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?..... 10 Section 501(c)(7) organizations. Enter: 10a a Initiation fees and capital contributions included on Part VIII, line 12 **b** Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities. <u>10b</u> Section 501(c)(12) organizations. Enter: b Gross income from other sources (Do not net amounts due or paid to other sources 12a 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If "Yes," enter the amount of tax-exempt interest received or accrued during the year. 12b Section 501(c)(29) qualified nonprofit health insurance issuers. 13a a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

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Χ

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Part VI Check if Schedule O contains a response or note to any line in this Part VI

| Sect | ion A. Governing Body and Management | | | |
|-----------|--|-------------|-------------------|-------|
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 19 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with | | | |
| | any other officer, director, trustee, or key employee? | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct | | | |
| | supervision of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | 6 | | Х |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint | | | |
| | one or more members of the governing body? | 7a | | Х |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, | | | |
| | stockholders, or persons other than the governing body? | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during | | | |
| | the year by the following: | _ | 3.7 | |
| а | The governing body? | 8a | X | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at | | | 37 |
| `4 | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | - 1 | X |
| ecti | on B. Policies (This Section B requests information about policies not required by the Internal Revenue | Code | <i>∃.)</i> Yes | No |
| | | 10a | | X |
| | Did the organization have local chapters, branches, or affiliates? | IVa | | 21 |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, | 10b | | |
| | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 11a | Х | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | IIa | | |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | 12a | Х | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 124 | | |
| D | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give | 12b | Х | |
| _ | rise to conflicts? | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," | 12c | Х | |
| 13 | describe in Schedule O how this was done | 13 | X | |
| 13 14 | · · | 14 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | | | |
| 13 | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Х | |
| | Other officers or key employees of the organization | 15b | Х | |
| D | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| l6a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement | | | |
| . • | with a taxable entity during the year? | 16a | | Х |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its | | | |
| | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the | | | |
| | organization's exempt status with respect to such arrangements? | 16b | | |
| Secti | ion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶ GA, | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section | 501(| c)(3)s | only) |
| | available for public inspection. Indicate how you made these available. Check all that apply. | , | | - / |
| | Own website | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of int | erest | policy | , and |
| | financial statements available to the public during the tax year. | | - | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and record PAUL JORDAN 2201 LAWRENCEVILLE HIGHWAY, DECATUR, GA 30033 404-420-9914 | s: ▶ | | |
| | PAUL JORDAN 2201 LAWRENCEVILLE HIGHWAY, DECATUR, GA 30033 404-420-9914 | | | |

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, **Independent Contractors**

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) Name and Title | (B) Average hours per week (list any hours for related organizations below dotted line) | box, office or direct | unles | neck ss pe | more more | e than of its both tor/trust employee | an | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|---------------------------------|---|-----------------------------|-------|---------------|--------------|---------------------------------------|----|--|--|--|
| | | | | | | ۵ | | | | |
| (1)O'CONNELL, TIMOTHY TREASURER | 1.75 | X | | Х | | | | 0. | 0. | 0. |
| (2)HARRELL, B. AUBREY | .75 | | | | | | | | | |
| DIRECTOR | .25 | Х | | | | | | 0. | 0. | 0. |
| (3)CARRERAS, EDUARDO | 1.75 | | | | | | | | | |
| CHAIR | .25 | Х | | Х | | | | 0. | 0. | 0. |
| (4)AZAR, MARC | 1.75 | | | | | | | | | |
| VICE CHAIR | .25 | Х | | Х | | | | 0. | 0. | 0. |
| (5)BYRD, JR., RICHARD | .75 | | | | | | | | | _ |
| DIRECTOR | .25 | Х | | | | | | 0. | 0. | 0. |
| (6)ELLIS, JOHANNA | .75 | | | | | | | | | |
| DIRECTOR | .25 | X | | | | | | 0. | 0. | 0. |
| (7)HALPERN, KIRK | .75 | | | | | | | | | |
| DIRECTOR | .25 | X | | | | | | 0. | 0. | 0. |
| (8)KESSINGER, GEORGE | .75 | | | | | | | | | |
| DIRECTOR | . 25 | Х | | | | | | 0. | 0. | 0. |
| (9)LINDSEY, DANIEL | .75 | , | | | | | | | | 0 |
| DIRECTOR | .25 | X | | | | | | 0. | 0. | 0. |
| (10) SAUDEK, ROBERT | 1.75 | , | | 77 | | | | 0 | 0 | 0 |
| SECRETARY | .75 | X | | Х | | | | 0. | 0. | 0. |
| (11)KING, DANIEL DIRECTOR | .25 | X | | | | | | 0. | 0. | 0. |
| (12)BOWEN, JANINE ANTHONY | .75 | 21 | | | | | | 0. | 0. | |
| DIRECTOR | .25 | X | | | | | | 0. | 0. | 0. |
| (13) FADER, LEWIS N. | .75 | | | | | | | | | |
| DIRECTOR | .25 | Х | | | | | | 0. | 0. | 0. |
| (14) TATUM, ANTHONY P. | .75 | | | | | | | | | |
| DIRECTOR | .25 | Х | | | | | | 0. | 0. | 0. |
| ISV | | | | | | | | | | Form 990 (2015) |

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| Pa | rt VII Section A. Officers, Directors, Tru | ustees, Ke | y En | nplo | ye | es, | and I | lig | hest Compensat | ed Employees (c | ontinue | d) | |
|-----|---|---|--------------------------------|-----------------------|----------------------|--------------|----------------------------------|-----------------------|--------------------------------------|--|-------------|--|-----|
| | (A) Name and title | (B) Average hours per week (list any hours for | box, | unles er and | Pos heck ss pe | erson | e than o is both tor/trust | an ee) | (D) Reportable compensation from the | (E) Reportable compensation from related organizations | am com | (F) timated ount of other censatio | |
| | | related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/1099-MISC) | (W-2/1099-MISC) | orga and | om the anizatior I related nization | i |
| 15) | MERIWETHER, CHARLES | .75 | | | | | | | | | | | |
| | DIRECTOR | .25 | Х | | | | | | 0. | 0. | | | 0. |
| 16) | JENKINS, GLYNN | .75 | | | | | | | | | | | |
| | DIRECTOR | .25 | X | | | | | | 0. | 0. | | | 0. |
| 17) | PARKER, KEITH | .75 | | | | | | | | | | | |
| | DIRECTOR | .25 | X | | | | | | 0. | 0. | | | 0. |
| 18) | HOFFMAN, MARK | .75 | | | | | | | | | | | |
| | DIRECTOR | .25 | X | | | | | | 0. | 0. | | | 0. |
| 19) | TKAC, PAULA | .75 | | | | | | | | | | | |
| | DIRECTOR | .25 | X | | | | | | 0. | 0. | | | 0. |
| 20) | BISHOP, RAYMOND W | 38.00 | | | | | | | | | | | |
| | PRESIDENT | 2.00 | | | Х | | | | 788,320. | 0. | 2 | 84,7 | 98. |
| 21) | JORDAN, PAUL A | 39.50 | | | | | | | | | | | |
| | V.P FINANCE | .50 | | | Х | | | | 375,217. | 0. | | 95,0 | 18. |
| 22) | SWEARINGEN, PAULA | 40.00 | | | | | | | | | | | |
| | V.P DONOR SERVICES | 0. | | | Х | | | | 424,424. | 0. | | 7,1 | 09. |
| 23) | MAYFIELD, JOHN V.P HUMAN RESOURCES | 36.00 4.00 | | | Х | | | | 247,701. | 0. | | 17,0 | 14. |
| 24) | CORNETT, CHERYL | 40.00 | | | | | | | | | | | |
| | V. P CAREER SERVICES | 0. | | | Х | | | | 463,222. | 0. | | 32,9 | 08. |
| 25) | CAPONIGRO, JAMES (TERM 1/2016) | 39.50 | | | | | | | | | | | |
| | V. P MARKETING | .50 | | | Х | | | | 270,468. | 0. | | 60,2 | 21. |
| 1b | Sub-total | • | • | | | | | | 0. | 0. | | | 0. |
| С | Total from continuation sheets to Part VII, S | | | | | | | > | 3,717,128. | 0. | 6 | 59,8 | 90. |
| d | Total (add lines 1b and 1c) | | | | | | | \blacktriangleright | 3,717,128. | 0. | 6 | 59,8 | 90. |
| 2 | Total number of individuals (including but not reportable compensation from the organization | | | | d al | bov | e) who | o re | eceived more than | \$100,000 of | | | |
| | | | | | | | | | | | | Yes | No |
| 3 | Did the organization list any former office employee on line 1a? If "Yes," complete Schedu | | | | | | | | | | 3 | | Х |
| 4 | For any individual listed on line 1a, is the organization and related organizations graindividual | eater than | \$15 | 50,0 | 00? | . It | "Yes | 5," | complete Schedu | le J for such | 4 | Х | |
| _ | individual | | | | | | | | | | 4 | Λ | |
| 5 | Did any person listed on line 1a receive or for services rendered to the organization? If "Ye | | | | | | | | | | 5 | | Х |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|-------------------------------|-----------------------------|---------------------|
| ATTACHMENT 3 | | |
| | | |
| | | |
| | | |
| | | |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 14

| Part VII Section A. Officers, Directors, Tru | | <i>,</i> | ٠,٣٠٠ | | | | . 9. | (D) | (E) | |
|---|---|--------------------------------|-----------------------|----------------------|--------------|-----------------------------------|------------|----------------------------------|--|--|
| (A) Name and title | Average hours per week (list any hours for | box, | unles | Pos neck ss pe | rson | than or is both a or/truste | an | Reportable compensation from the | Reportable compensation from related organizations | (F) Estimated amount of other compensations. |
| | related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/1099-MISC) | (W-2/1099-MISC) | from the organizatic and relate organizatio |
| 5) ARMSTRONG, ELAINE (AS OF 3/201 V. P MARKETING | 39.50 .50 | | | Х | | | | 90,490. | 0. | 18,0 |
| V.P CONTRACT SERVICES | 2.00 | | | Х | | | | 239,450. | 0. | 21,0 |
| SR. DIRECTOR RETAIL OPERATIONS | 40.00 | | | | Х | | | 160,424. | 0. | 31,3 |
|) VYAS, KUNAL SR. DIRECTOR- IT OPERATIONS | 40.00 | | | | | Х | | 140,308. | 0. | 28,3 |
|) STASKA III, GEORGE C. SR DIRECTOR RETAIL DEVELOPMENT | 40.00 | | | | | Х | | 134,853. | 0. | 28,4 |
|) GEORGE, DARLENE H. CONTROLLER | 40.00 | | | | | Х | | 116,643. | 0. | 22,6 |
|) TAYLOR, JENNY SR. DIRECTOR - CAREER SVCS | 40.00 | | | | | Х | | 142,072. | 0. | 5,6 |
|) STAUP, ANGELA L. SR. DIR HUMAN RESOURCES | 40.00 | | | | | Х | | 123,536. | 0. | 7,3 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| b Sub-total c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c) Total number of individuals (including but not | ection A | | | | | | ▶ ► | ceived more than | \$100,000 of | |
| reportable compensation from the organization | | 15 | | | | | | | | |
| Did the organization list any former officemployee on line 1a? If "Yes," complete Sched. | | | | | | | | | | Yes 3 |
| For any individual listed on line 1a, is the organization and related organizations graindividual | sum of repeater than | ortab \$15 | le c | om 00? | pen If | sation <i>"Ye</i> s, | ar "(| nd other compens | sation from the le J for such | 4 X |
| Did any person listed on line 1a receive or for services rendered to the organization? If "Y | accrue co | mpen | sati | on f | from | any | unı | related organization | on or individual | 5 |
| ection B. Independent Contractors Complete this table for your five highest comcompensation from the organization. Report of | | | ende | ent (| conf | ractor | s t | hat received more | e than \$100,000 of | f |

| (A) Name and business address | (B) Description of services | (C) Compensation |
|-------------------------------|-----------------------------|---------------------|
| | | |
| | | |
| | | |
| | | |
| | | |

² Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►

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Part VIII Statement of Revenue

| | | Check if Schedule O co | ntains a respor | nse or note to ar | y line in this Part VI | II | | |
|-----------------------------------|------------------------|--|---|--|--------------------------------------|--|---|--|
| | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
| Revenue and Other Similar Amounts | 1a b c d e f | Federated campaigns Membership dues | ions) 1b 1c 1d 1e grants, above 1f 1f 1f 1s 1a-1f: \$ | 306,279. 4,064,209. 130,116,328. 128,966,593. Business Code 624310 624310 | 134,486,816. 592,241. 301,349. | 592,241. 301,349. | | |
| Program Service Revenue | c d e f | All other program service reve | | | | | | |
| Other Revenue | 3 4 5 6a b | Investment income (included and other similar amounts). Income from investment of the Royalties | luding divider ax-exempt bond | nds, interest, proceeds | 2,756,142. 0. | | -988. | 2,757,130. |
| | c d 7a b | Rental income or (loss) | (i) Securities 11,687,400. | (ii) Other 19,849. | 0. | | | |
| | 1 | Net gain or (loss) | sing ine 1c). a | | 518,659. | | | 518,659. |
| | 9a b | Net income or (loss) from fur Gross income from gaming See Part IV, line 19 Less: direct expenses Net income or (loss) from ga | activities a | | 0. | | | |
| | 10a b | Gross sales of inventor eturns and allowances Less: cost of goods sold | ory, less a | | | | | |
| | 11a | Net income or (loss) from sale Miscellaneous Revenue | • | Business Code | 0. | | | |
| | b c d | All other revenue Total. Add lines 11a-11d | | | 0. | | | |
| | 12 | Total revenue. See instruction | | | 138,655,207. | 893,590. | -988. | 3,275,789. |

GOODWILL OF NORTH GEORGIA, INC.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| | not include amounts reported on lines 6b, 7b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|----|---|-----------------------|------------------------------|-------------------------------------|--------------------------|
| 1 | Grants and other assistance to domestic organizations | _ | | | |
| | and domestic governments. See Part IV, line 21 | 0. | | | |
| 2 | Grants and other assistance to domestic | 0 | | | |
| | individuals. See Part IV, line 22 | 0. | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | 0. | | | |
| 4 | individuals. See Part IV, lines 15 and 16 Benefits paid to or for members | 0. | | | |
| | | <u> </u> | | | |
| Э | Compensation of current officers, directors, trustees, and key employees | 3,600,409. | 998,439. | 2,248,162. | 353,808. |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | 0. | | | |
| 7 | Other salaries and wages | 57,492,436. | 55,229,192. | 2,046,756. | 216,488. |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 714,325. | 583,886. | 115,824. | 14,615. |
| 9 | Other employee benefits | 4,976,605. | 4,424,766. | 507,506. | 44,333. |
| 10 | Payroll taxes | 4,431,764. | 4,052,673. | 342,874. | 36,217. |
| | Fees for services (non-employees): | 0 501 505 | 5 060 041 | 0.007.664 | 212 722 |
| a | Management | 8,501,735. | 5,960,341. | 2,227,664. | 313,730. |
| | Legal | 36,728. | 7,556. | 29,172. | |
| | Accounting | 224,720. | 11,000. | 213,720. | |
| | Lobbying | 0. | | | 40.024 |
| | Professional fundraising services. See Part IV, line 17. | 40,024. | | 233,797. | 40,024. |
| 1 | f Investment management fees | 233,191. | | 233,191. | |
| Q | Other. (If line 11g amount exceeds 10% of line 25, column | 0. | | | |
| 40 | (A) amount, list line 11g expenses on Schedule O.) | 3,403,735. | 3,295,284. | 334,702. | -226,251. |
| | Advertising and promotion | 6,163,750. | 5,502,295. | 586,053. | 75,402. |
| | Office expenses | 1,846,498. | 1,540,986. | 299,806. | 5,706. |
| | Royalties | 0. | | | |
| | Occupancy | 28,523,824. | 27,934,031. | 589,372. | 421. |
| | Travel | 1,114,314. | 997,635. | 92,906. | 23,773. |
| | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | 0. | | | |
| 19 | Conferences, conventions, and meetings | 1,567,336. | 1,041,539. | 370,758. | 155,039. |
| 20 | Interest | 1,186,692. | 1,186,692. | | |
| 21 | Payments to affiliates. | 0. | | | |
| 22 | Depreciation, depletion, and amortization | 4,733,100. | 4,484,803. | 248,297. | |
| 23 | Insurance | 1,064,709. | 902,693. | 162,016. | |
| 24 | Other expenses. Itemize expenses not covered | | | | |
| | above (List miscellaneous expenses in line 24e. If | | | | |
| | line 24e amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 24e expenses on Schedule O.) | 100 100 | 0.050 | 106.000 | |
| • | OTHER EXPENSES | 189,188. | 2,950. | 186,238. | |
| b | AFFILIATE REIMBURSEMENT | -1,020,000. | | -1,020,000. | |
| C | : | | | | |
| | · | | | | |
| | All other expenses | 120 025 600 | 110 156 761 | 0 015 622 | 1 052 205 |
| | Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the | 129,025,689. | 118,156,761. | 9,815,623. | 1,053,305. |
| _0 | organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here | | | | |
| | following SOP 98-2 (ASC 958-720) | 0 . | | | |

JSA 5E1052 1.000

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Part X Balance Sheet

| 1 Cash - non-interest-bearing 3,676,793. 1 1,7 2 Savings and temporary cash investments 0. 2 3 Pledges and grants receivable, net 358,468. 3 3 4 Accounts receivable, net 3,210,529. 4 5 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. | 3) |
|---|--------------------------|
| 2 Savings and temporary cash investments 3 Pledges and grants receivable, net 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. | 0. 15,126. 41,287. |
| 2 Savings and temporary cash investments 3 Pledges and grants receivable, net 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. | 15,126. 41,287. |
| 3 Pledges and grants receivable, net 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. | 41,287. |
| 4 Accounts receivable, net 3,210,529. 4 5 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. | |
| 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. | 0. |
| | 0. |
| Complete Part II of Schodule I | 0. |
| Complete Fait if of Schedule L | |
| Complete Part II of Schedule L 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers | |
| and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary | |
| organizations (see instructions). Complete Part II of Schedule L | 0. |
| 7 Notes and loans receivable, net 8 Inventories for sale or use 1,237,165. 8 1,1 | 0. |
| | 75,500. |
| | 60,583. |
| 10a Land, buildings, and equipment: cost or | |
| other basis. Complete Part VI of Schedule D 10a 108,827,063. | 10 675 |
| | 12,675. |
| | 10,311. 23,781. |
| | 0. |
| investments program related. Occi artiv, line in | 0. |
| 14 Intangible assets | 32,556. |
| | 04,767. |
| | 51,150. |
| 18 Grants payable 0. 18 | 0. |
| 19 Deferred revenue 445,089. 19 | 03,280. |
| 20 Tax-exempt bond liabilities 33,525,893. 20 31,8 | 06,540. |
| 21 Escrow or custodial account liability. Complete Part IV of Schedule D 0 21 | 0. |
| | |
| 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L | |
| disqualified persons. Complete Part II of Schedule L 0. 22 | 0. |
| 23 Secured mortgages and notes payable to unrelated trill parties | 0. |
| ' | 91,110. |
| 25 Other liabilities (including federal income tax, payables to related third | |
| parties, and other liabilities not included on lines 17-24). Complete Part X | 24 226 |
| | 34,906. |
| | 86,986. |
| Organizations that follow SFAS 117 (ASC 958), check here X and complete lines 27 through 29, and lines 33 and 34. | |
| E 27 Unrestricted net assets 97,365,256. 27 101,1 | 59,990. |
| 28 Temporarily restricted net assets 0. 28 | 0. |
| 29 Permanently restricted net assets 657,791. 29 | 57,791. |
| complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets 28 Temporarily restricted net assets 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here organizations that do not follow SFA | |
| 30 Capital stock or trust principal, or current funds | |
| 31 Paid-in or capital surplus, or land, building, or equipment fund | |
| 32 Retained earnings, endowment, accumulated income, or other funds 32 | |
| | 17,781. |
| Total liabilities and net assets/fund balances 172,939,596. 34 182,1 | 04,767. |

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| Part | XI Reconciliation of Net Assets | | | | | |
|------|---|--------|------|-------|------|------|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | X |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | .38,6 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 1 | .29,0 | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | 29,5 | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | 98,0 | 23,0 | 47. |
| 5 | Net unrealized gains (losses) on investments | 5 | | -4,5 | 35,3 | 343. |
| 6 | Donated services and use of facilities | 6 | | | | 0. |
| 7 | Investment expenses | 7 | | | | 0. |
| 8 | Prior period adjustments | 8 | | | | 0. |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | -1,2 | 99,4 | 41. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | | |
| | 33, column (B)) | 10 | 1 | .01,8 | 17,7 | 81. |
| Part | Financial Statements and Reporting | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | | Ш |
| | | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: CashX Accrual Other | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," e | xplair | n in | | | |
| | Schedule O. | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | | | | |
| | reviewed on a separate basis, consolidated basis, or both: | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | Х | |
| b | Were the organization's financial statements audited by an independent accountant? | | | 2b | Λ | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audit | ed o | n a | | | |
| | separate basis, consolidated basis, or both: | | | | | |
| | Separate basis | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or | | - | 2- | x | |
| | of the audit, review, or compilation of its financial statements and selection of an independent acc | | | 2c | 21 | |
| | If the organization changed either its oversight process or selection process during the tax year, e | xplaır | n in | | | |
| _ | Schedule O. | | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set | torth | n in | 3a | Х | |
| I- | the Single Audit Act and OMB Circular A-133? | | | Ja | | |
| α | If "Yes," did the organization undergo the required audit or audits? If the organization did not und required audit or audits, explain why in Schedule O and describe any steps taken to undergo such au- | | ıne | 3b | Х | |

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Department of the Treasury Internal Revenue Service ► Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

Employer identification number Name of the organization GOODWILL OF NORTH GEORGIA, INC. 20-8351046 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 6 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 9 An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of 11 one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. b Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported organization (ii) EIN (iii) Type of organization (iv) Is the organization (v) Amount of monetary (vi) Amount of support (see (described on lines 1-9 listed in your governing other support (see above (see instructions)) document? instructions) instructions) Yes No (A) (B) (C) (D) (E)

Schedule A (Form 990 or 990-EZ) 2015 Page **2**

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | | | | | | |
|--------|---|-------------------|-----------------|-----------------|----------------|-----------------|--------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | 97,747,133. | 109,385,285. | 114,849,430. | 131,673,266. | 134,486,816. | 588,141,930. |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | 0. |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | 0. |
| 4 | Total. Add lines 1 through 3 | 97,747,133. | 109,385,285. | 114,849,430. | 131,673,266. | 134,486,816. | 588,141,930. |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | 0. |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 588,141,930. |
| | tion B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| 7 8 | Amounts from line 4 Gross income from interest, dividends, | 97,747,133. | 109,385,285. | 114,849,430. | 131,673,266. | 134,486,816. | 588,141,930. |
| | payments received on securities loans, rents, royalties and income from similar sources | 1,007,405. | 1,356,583. | 2,156,813. | 2,410,353. | 2,756,142. | 9,687,296. |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | 0. |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | 0. |
| 11 | Total support. Add lines 7 through 10 | | | | | | 597,829,226. |
| 12 | Gross receipts from related activities, etc. (s | see instructions) | | | | 12 | 9,379,144. |
| 13 | First five years. If the Form 990 is f organization, check this box and stop here | | | | | | |
| Sec | tion C. Computation of Public Sup | port Percenta | ge | | | | |
| 14 | Public support percentage for 2015 (li | ne 6, column (f | divided by line | 11, column (f)) | | 14 | 98.38% |
| 15 | Public support percentage from 2014 | | | | | 15 | 98.55% |
| 16a | 331/3% support test - 2015. If the o | rganization did | not check the b | oox on line 13, | and line 14 is | 331/3 % or mor | |
| | this box and stop here. The organizati | | | - | | | |
| b | 331/3% support test - 2014. If the o | • | | | | | |
| | check this box and stop here. The org | • | • | | | | |
| 17a | 10%-facts-and-circumstances test - 2 | _ | | | | | |
| | 10% or more, and if the organization | | | | | | |
| | Part VI how the organization meets t | | | - | | | upported |
| | organization | | | | | | |
| b | 10%-facts-and-circumstances test - 2 | | | | | | |
| | 15 is 10% or more, and if the orga | | | | | | - |
| | Explain in Part VI how the organization | | | | • | • | publicly |
| 10 | supported organization Private foundation. If the organization | | | | | | 🗆 |
| 18 | <u> </u> | | | | | | |
| | instructions | | | | | | <u> </u> |

Schedule A (Form 990 or 990-EZ) 2015 Page 3

Support Schedule for Organizations Described in Section 509(a)(2) Part III

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support | | | | | - | |
|-----|--|-----------------|---------------------|-------------------|------------------|------------------|-------------|
| | ndar year (or fiscal year beginning in) | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees | | | | | | |
| | received. (Do not include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, merchandise | | | | | | |
| | sold or services performed, or facilities | | | | | | |
| | furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are not an | | | | | | |
| _ | unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the | | | | | | |
| - | organization's benefit and either paid | | | | | | |
| | to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to the | | | | | | |
| | organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| | Amounts included on lines 1, 2, and 3 | | | | | | |
| . u | received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 | | | | | | |
| | received from other than disqualified | | | | | | |
| | persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| _ | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c from | | | | | | |
| | line 6.) | | | | | | |
| Sec | tion B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| | Gross income from interest, dividends, | | | | | | |
| | payments received on securities loans, | | | | | | |
| | rents, royalties and income from similar sources | | | | | | |
| b | Unrelated business taxable income (less | | | | | | |
| | section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| С | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, | | | | | | |
| | whether or not the business is regularly | | | | | | |
| 40 | carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets | | | | | | |
| | (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, | | | | | | |
| - | and 12.) | | | | | | |
| 14 | First five years. If the Form 990 is for | or the organiza | ation's first. seco | nd, third. fourth | , or fifth tax v | ear as a section | 501(c)(3) |
| | organization, check this box and stop here | - | | | • | | |
| Sec | tion C. Computation of Public Sup | | | | | | |
| 15 | Public support percentage for 2015 (line 8, | | | mn (f)) | | 15 | % |
| 16 | Public support percentage from 2014 Sched | | | | | 16 | % |
| | tion D. Computation of Investmen | | | | | - 1 | ,3 |
| 17 | Investment income percentage for 2015 (lin | | | 3, column (f)) | | 17 | % |
| 18 | Investment income percentage from 2014 S | | | | | 18 | % |
| | 331/3% support tests - 2015. If the org | | | | | | |
| u | 17 is not more than 331/3%, check this | | | | | | |
| h | 331/3% support tests - 2014. If the organ | | | | | | |
| ~ | line 18 is not more than 331/3%, check | | | | | | . \square |
| 20 | Private foundation. If the organization of | | • | • | | | |

Schedule A (Form 990 or 990-EZ) 2015 Page **4**

Part IV Supporting Organizations

(Complete only if you checked a box in line 11 of Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

| | | | Yes | No |
|------|---|-----|-----|----|
| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. | 1 | | |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2). | 2 | | |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below. | 3a | | |
| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination. | 3b | | |
| С | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use. | 3с | | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below. | 4a | | |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. | 4b | | |
| С | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. | 4c | | |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). | 5a | | |
| b | Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? | 5b | | |
| С | Substitutions only. Was the substitution the result of an event beyond the organization's control? | 5c | | |
| 6 | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. | 6 | | |
| 7 | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). | 7 | | |
| 8 | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). | 8 | | |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI . | 9a | | |
| b | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI. | 9b | | |
| С | Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI. | 9с | | |
| 10 a | Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below. | 10a | | |
| b | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings) | 10a | | |

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| Part | IV Supporting Organizations (continued) | | | |
|--------|---|--------|---------|----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| С | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Secti | on B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| - | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part | | | |
| | VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Secti | on C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Secti | on D. All Type III Supporting Organizations | | | |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | Yes | No |
| • | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior | | | |
| | tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of | | | |
| | the organization's governing documents in effect on the date of notification, to the extent not previously | _ | | |
| | provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). | | | |
| | | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | _ | | |
| Sacti | on E. Type III Functionally-Integrated Supporting Organizations | 3 | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see ins | tructi | one). | |
| a | The organization satisfied the Activities Test. Complete line 2 below. | ucu | OHS). | |
| b | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i> | | | |
| c | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see | instru | ctions) | |
| · | The diganization supported a governmental only. December in all vines you supported a government only (see | moura | Yes | |
| 2 | Activities Test. Answer (a) and (b) below. | | | |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| | | | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. <i>Answer (a) and (b) below.</i> | | | |
| о a | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| u | trustees of each of the supported organizations? <i>Provide details in Part VI.</i> | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

Schedule A (Form 990 or 990-EZ) 2015

| Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organ | nizations | 5 | |
|---|-----------|------------------------------|-----------------------------|
| 1 Check here if the organization satisfied the Integral Part Test as a qualifying | trust on | Nov. 20, 1970. See ir | structions. All |
| other Type III non-functionally integrated supporting organizations must con | nplete Se | ections A through E. | |
| Section A - Adjusted Net Income | | (A) Prior Year | (B) Current Year |
| | | | (optional) |
| 1 Net short-term capital gain | 1 | | |
| 2 Recoveries of prior-year distributions | 2 | | |
| 3 Other gross income (see instructions) | 3 | | |
| 4 Add lines 1 through 3 | 4 | | |
| 5 Depreciation and depletion | 5 | | |
| 6 Portion of operating expenses paid or incurred for production or | | | |
| collection of gross income or for management, conservation, or | | | |
| maintenance of property held for production of income (see instructions) | 6 | | |
| 7 Other expenses (see instructions) | 7 | | |
| 8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) | 8 | | |
| Section B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 Aggregate fair market value of all non-exempt-use assets (see | | | |
| instructions for short tax year or assets held for part of year): | | | |
| a Average monthly value of securities | 1a | | |
| b Average monthly cash balances | 1b | | |
| c Fair market value of other non-exempt-use assets | 1c | | |
| d Total (add lines 1a, 1b, and 1c) | 1d | | |
| e Discount claimed for blockage or other | | | |
| factors (explain in detail in Part VI): | | | |
| 2 Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 Subtract line 2 from line 1d | 3 | | |
| 4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| see instructions). | 4 | | |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 Multiply line 5 by .035 | 6 | | |
| 7 Recoveries of prior-year distributions | 7 | | |
| 8 Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Section C - Distributable Amount | | | Current Year |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 Enter 85% of line 1 | 2 | | |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 Enter greater of line 2 or line 3 | 4 | | |
| 5 Income tax imposed in prior year | 5 | | |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| emergency temporary reduction (see instructions) | 6 | | |
| 7 Check here if the current year is the organization's first as a non-functionall | y-integra | ted Type III supporting | organization (see |
| instructions). | . 0 | ,, ,, | , |

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| Part | Type III Non-Functionally Integrated 509(a)(3) | Supporting Organizat | ions (continued) | |
|-------|--|-----------------------------|--|---|
| Secti | on D - Distributions | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish ex | xempt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exer | npt purposes of support | ed | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpo | ses of supported organiz | zations | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which | the organization is resp | onsive | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2015 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by Line 9 amount | | | |
| \$ | Section E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2015 | (iii) Distributable Amount for 2015 |
| 1 | Distributable amount for 2015 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2015 | | | |
| | (reasonable cause required-see instructions) | | | |
| 3 | Excess distributions carryover, if any, to 2015: | | | |
| а | | | | |
| b | | | | |
| С | | | | |
| d | From 2013 | | | |
| е | From 2014 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2015 distributable amount | | | |
| i | Carryover from 2010 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2015 from Section | | | |
| | D, line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2015 distributable amount | | | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2015, if | | | |
| | any. Subtract lines 3g and 4a from line 2 (if amount | | | |
| | greater than zero, see instructions). | | | |
| 6 | Remaining underdistributions for 2015. Subtract lines 3h | | | |
| | and 4b from line 1 (if amount greater than zero, see | | | |
| | instructions). | | | |
| 7 | Excess distributions carryover to 2016. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| а | | | | |
| b | | | | |
| С | Excess from 2013 | | | |
| d | Excess from 2014 | | | |
| е | Excess from 2015 | | | |

Schedule A (Form 990 or 990-EZ) 2015

20-8351046 Schedule A (Form 990 or 990-EZ) 2015

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Schedule A (Form 990 or 990-EZ) 2015

Page 8

Schedule B (Form 990, 990-EZ,

or 990-PF)

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

Employer identification number Name of the organization

| GOODWILL OF NORTH GEOR | GIA, INC. | 00 0251046 | | | |
|---|--|---|--|--|--|
| Organization type (check one): | | 20-8351046 | | | |
| | | | | | |
| Filers of: | Section: | | | | |
| Form 990 or 990-EZ | X 501(c)(3) (enter number) organization | | | | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private fou | ndation | | | |
| | 527 political organization | | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | | |
| | 501(c)(3) taxable private foundation | | | | |
| - | ing Form 990, 990-EZ, or 990-PF that received, during the year, contribu property) from any one contributor. Complete Parts I and II. See instructio tributions. | = | | | |
| Special Rules | | | | | |
| regulations under sec 13, 16a, or 16b, and t | For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. | | | | |
| contributor, during the | For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. | | | | |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year | | at no such s that were received e parts unless the e, etc., contributions | | | |

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization GOODWILL OF NORTH GEORGIA, INC.

Employer identification number 20-8351046

| Part I | Contributors | (see instructions). | Use duplicate copie | es of Part I if additional | space is needed. |
|--------|--------------|---------------------|---------------------|----------------------------|------------------|
|--------|--------------|---------------------|---------------------|----------------------------|------------------|

| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
|------------|---|----------------------------|---|
| 1_ | GEORGIA VOCATIONAL REHABILITATION AGENCY 200 PIEDMONT AVENUE SE, WEST TOWER #502A ATLANTA, GA 30334 | \$3,227,919. | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization GOODWILL OF NORTH GEORGIA, INC.

Employer identification number 20-8351046

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
|---------------------------|--|--|----------------------|
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | \$ | |

Name of organization GOODWILL OF NORTH GEORGIA, INC.

Employer identification number
20-8351046

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or

| 1 (| (10) that total more than \$1,000 for the following line entry. For organizatio contributions of \$1,000 or less for the Use duplicate copies of Part III if additions and the copies of Part III if additions. | ns completing Part III, ento year. (Enter this information | ter the total of exclusively religious, charitable, e | | | | | |
|---------------------------|---|--|---|--|--|--|--|--|
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | (e) Transfer of gift | | | | | | |
| | Transferee's name, address, and | I ZIP + 4 | Relationship of transferor to transferee | | | | | |
| | | | | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | |
| | | (e) Transfer of gift | | | | | | |
| | Transferee's name, address, and | I ZIP + 4 | Relationship of transferor to transferee | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | (e) Transfer of gift | | | | | | |
| | Transferee's name, address, and | I ZIP + 4 | Relationship of transferor to transferee | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | (e) Transfer of gift | | | | | | |
| | Transferee's name, address, and | I ZIP + 4 | Relationship of transferor to transferee | | | | | |
| | | | | | | | | |
| | - | | | | | | | |

SCHEDULE D (Form 990)

Supplemental Financial Statements ▶ Complete if the organization answered "Yes" on Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

Inspection Employer identification number

| GOO | DOWILL OF NORTH GEORGIA, INC. | 20-8351046 |
|-----|--|---|
| Pa | rt I Organizations Maintaining Donor Advised Funds or Other Similar Funds or | r Accounts. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 6. | |
| | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | |
| 2 | Aggregate value of contributions to (during year) | |
| 3 | Aggregate value of grants from (during year) | |
| 4 | Aggregate value at end of year | |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held | in donor advised |
| | funds are the organization's property, subject to the organization's exclusive legal control?. | |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant f | |
| | only for charitable purposes and not for the benefit of the donor or donor advisor, or for a | |
| | conferring impermissible private benefit? | |
| Pa | rt II Conservation Easements. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 7. | |
| 1 | Purpose(s) of conservation easements held by the organization (check all that apply). | |
| | Preservation of land for public use (e.g., recreation or education) Preservation | of a historically important land area |
| | Protection of natural habitat Preservation | of a certified historic structure |
| | Preservation of open space | |
| 2 | Complete lines 2a through 2d if the organization held a qualified conservation contribution in | the form of a conservation |
| | easement on the last day of the tax year. | Held at the End of the Tax Year |
| а | Total number of conservation easements | 2a |
| b | Total acreage restricted by conservation easements | 2b |
| С | Number of conservation easements on a certified historic structure included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired after 8/17/06, and not on a | |
| | historic structure listed in the National Register | 2d |
| 3 | Number of conservation easements modified, transferred, released, extinguished, or terminal | nated by the organization during the |
| | tax year ▶ | |
| 4 | Number of states where property subject to conservation easement is located ▶ | |
| 5 | Does the organization have a written policy regarding the periodic monitoring, inspec | tion, handling of |
| | violations, and enforcement of the conservation easements it holds? | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing con | nservation easements during the year |
| | > | |
| 7 | Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing of | conservation easements during the year |
| | > \$ | |
| 8 | Does each conservation easement reported on line 2(d) above satisfy the requirements of sect | |
| | and section 170(h)(4)(B)(ii)? | Yes L No |
| 9 | In Part XIII, describe how the organization reports conservation easements in its revenue an | |
| | balance sheet, and include, if applicable, the text of the footnote to the organization's finance | cial statements that describes the |
| De | organization's accounting for conservation easements. Int III Organizations Maintaining Collections of Art, Historical Treasures, or Other | ar Similar Assots |
| 1 6 | Complete if the organization answered "Yes" on Form 990, Part IV, line 8. | olilliai Assets. |
| 4- | · • | revenue statement and balance about |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its works of art, historical treasures, or other similar assets held for public exhibition, edupublic service, provide, in Part XIII, the text of the footnote to its financial statements that despends on the control of the control of the footnote to its financial statements. | ucation, or research in furtherance of scribes these items. |
| b | If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its a works of art, historical treasures, or other similar assets held for public exhibition, edupublic service, provide the following amounts relating to these items: | revenue statement and balance sheet |
| | (i) Revenue included in Form 990, Part VIII, line 1 | > \$ |
| | (ii) Assets included in Form 990, Part X | |
| 2 | If the organization received or held works of art, historical treasures, or other similar | |
| | following amounts required to be reported under SFAS 116 (ASC 958) relating to these item | is: |
| а | Revenue included in Form 990, Part VIII, line 1 | ▶\$ |
| b | Assets included in Form 990, Part X | ▶ \$ |

Schedule D (Form 990) 2015 Page **2**

| Par | t III Organizations Maintaini | ng Collections of | Art, Historical T | reasures, | or Oth | ner Similar Ass | ets (co | ntinue | ed) |
|---------|---|-------------------------|-----------------------------|----------------------|-----------|--|-------------------|----------|--------|
| 3 | Using the organization's acquisition | on, accession, and c | other records, check | cany of the | e follow | ring that are a sig | gnificant | use o | of its |
| | collection items (check all that app | ly): | | | | | | | |
| а | Public exhibition | | | or exchange | program | ms | | | |
| b | Scholarly research | | e Other | | | | | | |
| С | Preservation for future gene | | | | | | | | |
| 4 | Provide a description of the organ | nization's collections | and explain how t | hey further | the or | ganization's exem | pt purpo | se in | Part |
| _ | XIII. | an anlinit ar rannius d | lanations of out high | | | athar aimilar | | | |
| 5 | During the year, did the organization assets to be sold to raise funds rath | | | | | | Yes | | No |
| Par | t IV Escrow and Custodial Ar | | anieu as part or the t | nganization | is collec | CHOITE | res | , | NO |
| ı aı | Complete if the organizat 990, Part X, line 21. | | " on Form 990, Pa | art IV, line 9 | 9, or re | ported an amour | nt on Fo | rm | |
| 1a | Is the organization an agent, truste | ee, custodian or othe | er intermediary for c | ontributions | or othe | r assets not | | | |
| | included on Form 990, Part X? | | | | | | Yes | š | No |
| b | If "Yes," explain the arrangement i | n Part XIII and comp | lete the following tab | ole: | | | | | |
| | | | | | | Amount | | | |
| С | Beginning balance | | | | | | | | |
| d | Additions during the year | | | | | | | | |
| e | Distributions during the year | | | | | | | | |
| f o- | Ending balance | | | | | a a a a constitue de l'ite de l'ite de | | | T N = |
| | Did the organization include an am If "Yes," explain the arrangement i | | | | | | Yes | | No |
| | t V Endowment Funds. | II Fait Alli. Check lie | ere ii trie explanation | nas been p | Tovided | OII Fait Aiii | | | |
| Гаі | Complete if the organizat | ion answered "Yes | " on Form 990 Pa | art IV line | 10 | | | | |
| | Compress in the organization | (a) Current year | (b) Prior year | (c) Two yea | | (d) Three years back | (e) For | ur years | back |
| 1. | Paginning of year balance | 657,791. | 657,791. | | ,791. | 657,971. | | | 791. |
| | Beginning of year balance Contributions | , , , | | | | , , | | | |
| | Net investment earnings, gains, | | | | | | | | |
| C | and losses | 23,000. | 25,000. | 40 | ,000. | 40,000. | . | 37 | ,000. |
| d | Grants or scholarships | | | | | | | | |
| | Other expenditures for facilities | | | | | | | | |
| | and programs | 23,000. | 25,000. | 40 | ,000. | 40,000. | | 37,00 | |
| f | Administrative expenses | | | | | | | | |
| g | End of year balance | 657,791. | 657,791. | 657 | ,791. | 657,971. | | 657, | ,791. |
| 2 a | Provide the estimated percentage Board designated or quasi-endown | nent ▶ | end balance (line 1g, _% | column (a)) | held as | : | | | |
| | Permanent endowment ▶ 100.0 | | | | | | | | |
| С | Temporarily restricted endowment | · | | | | | | | |
| | The percentages on lines 2a, 2b, a | • | | | | | | | |
| 3a | Are there endowment funds not in | the possession of th | ie organization that | are held an | d admir | nistered for the | | Yes | No |
| | organization by: (i) unrelated organizations | | | | | | 3a(i) | | X |
| | (ii) related organizations | | | | | | 3a(ii) | _ | X |
| h | If "Yes" on line 3a(ii), are the relate | | | | | | 3b | | |
| 4 | Describe in Part XIII the intended u | • | · · | | | | 0.5 | | |
| | t VI Land, Buildings, and Equ | ipment. | | | | | | | |
| | Complete if the organiza | tion answered "Ye | | | | | | | |
| | Description of property | (a) Cost or (invest | | or other basis ther) | | cumulated eciation | (d) Book v | alue | |
| 1a | Land | , | | .03,661. | - 1 | | 18,1 | .03,6 | 61. |
| b | Buildings | | 26,1 | 41,614. | 4,2 | 39,097. | 21,9 | 02,5 | 17. |
| С | Leasehold improvements | | 27,3 | 09,016. | 16,5 | 47,653. | 10,7 | 761,3 | 63. |
| d | Equipment | | | 49,486. | 9,3 | 98,080. | 5,1 | 151,4 | 106. |
| | Other | | | 23,286. | | 29,558. | | 793,7 | |
| Tota | I. Add lines 1a through 1e. (Column | ı (d) must equal Forn | n 990, Part X, columi | n (B), line 10 |)c.) | ▶ | 74,7 | 712,6 | 75. |

Schedule D (Form 990) 2015 Page 3

| Part VII | Investments - Other Securities. Complete if the organization answered | "Yes" on Form 990 | , Part IV, line 11b. See Form 990, Part X, line | 12. |
|---------------|---|-------------------|---|------|
| | (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value | |
| (1) Financia | al derivatives | | | |
| | -held equity interests | | | |
| | | | | |
| (A) - | | | | |
| (B) | | | | |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G) | | | | |
| (H) | | | | |
| Total. (Colum | n (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII | | "Yes" on Form 990 | , Part IV, line 11c. See Form 990, Part X, line 1 | 13. |
| | (a) Description of investment | (b) Book value | (c) Method of valuation: | |
| | | | Cost or end-of-year market value | |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | n (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX | Other Assets. Complete if the organization answered | "Yes" on Form 990 | , Part IV, line 11d. See Form 990, Part X, line | 15. |
| | (a) Des | scription | (b) Book va | alue |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Cold | umn (b) must equal Form 990, Part X, col. (B) li | ne 15.) | ▶ | |
| Part X | Other Liabilities. Complete if the organization answered line 25. | "Yes" on Form 990 | , Part IV, line 11e or 11f. See Form 990, Part > | Κ, |
| 1 | (a) Description of liability | (b) Book valu | | |
| 1. (1) Fodos | ral income taxes | (b) Book valu | <u>e </u> | |
| | TO GOODWILL INDUSTRIES OF N. GA | 1,088,5 | 510 | |
| | ER'S COMPENSATION LIABILITY | 3,242,7 | | |
| | UED LOSS ON SWAPS | 3,764,8 | | |
| | RRED COMPENSATION | 1,838,8 | | |
| (6) | | 1,030,0 | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | nn (b) must equal Form 990, Part X, col. (B) line 25.) | ▶ 9,934,9 | 906. | |

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2015 Page 4

| Part 2 | Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | n. | |
|--------|--|------------|--------------------|
| 1 | Total revenue, gains, and other support per audited financial statements | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | |
| | Net unrealized gains (losses) on investments | | |
| | Donated services and use of facilities | | |
| | Donated Services and use of identities 1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1. | | |
| | Recoveries of prior year grants | | |
| | Add lines 2a through 2d | 2e | |
| | Subtract line 2e from line 1 | 3 | |
| 3 | | | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b | | |
| | investment expenses not included on Form 550, Fart Viii, line 75 | | |
| | Other (Describe in Part XIII.) | 4c | |
| С 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5 | |
| Part 2 | | | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | |
| 1 | Total expenses and losses per audited financial statements | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | - | |
| | Donated services and use of facilities | | |
| | Prior year adjustments | | |
| | Other losses | | |
| | Cute 103C3. | | |
| | Citier (Describe III) art Alli.) | 2e | |
| | Add lines 2a through 2d | 3 | |
| 3 | Subtract line 2e from line 1 | | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| | investment expenses not included on Form 550, Fait Vin, inc 75 | | |
| | Citie (Describe in at Air.) | 4c | |
| С 5 | Add lines 4a and 4b | 5 | |
| | XIII Supplemental Information. | | |
| | e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Pa | art V, lir | ne 4; Part X, line |
| | XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional inform | | , |
| SEE | PAGE 5 | | |
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JSA 5E1271 1.000 Schedule D (Form 990) 2015

Part XIII Supplemental Information (continued)

INTENDED USES OF ENDOWMENT FUNDS

SCHEDULE D, PART V, LINE 4

THE ORGANIZATION INVESTS THE DONOR-RESTRICTED ENDOWMENT FUND IN SHORT-TERM FIXED INCOME INVESTMENTS AND APPROPRIATES THE INVESTMENT EARNINGS FOR EXPENDITURE WHEN THE INCOME IS EARNED.

LIABILITY FOR UNCERTAIN TAX POSITION (ASC 740)

SCHEDULE D, PART X, LINE 2

TAX EXEMPT STATUS

THE ORGANIZATION IS EXEMPT FROM FEDERAL INCOME TAXES UNDER THE PROVISIONS OF SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE .

FASB ACCOUNTING STANDARDS CODIFICATION ("ASC") 740, ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES, ESTABLISHES THE CRITERION THAT AN INDIVIDUAL TAX POSITION HAS TO MEET FOR SOME OR ALL OF THE BENEFITS OF THAT POSITION TO BE RECOGNIZED IN THE ORGANIZATION'S COMBINED FINANCIAL STATEMENTS.

UNDER ASC 740, THE ORGANIZATION IS REQUIRED TO DETERMINE THAT THE RELEVANT TAX AUTHORITY WOULD MORE LIKELY THAN NOT SUSTAIN ITS TAX POSITION FOLLOWING AN IRS AUDIT. THE ORGANIZATION HAS ADOPTED THE PROVISIONS OF ASC 740 AND HAS APPLIED THIS CRITERION TO ALL TAX POSITIONS FOR WHICH THE STATUTE OF LIMITATIONS REMAINS OPEN. TAX YEARS OPEN TO EXAMINATION BY TAX AUTHORITIES UNDER THE STATUTE OF LIMITATIONS INCLUDE FISCAL 2013 THROUGH 2016. THE ORGANIZATION HAS DETERMINED THAT ITS TAX POSITIONS SATISFY THE MORE LIKELY THAN NOT CRITERION AND THAT NO PROVISION FOR INCOME TAXES IS REQUIRED AS OF JUNE 30, 2016 FOR UNCERTAIN TAX POSITIONS.

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

Attach to Form 990.

OMB No. 1545-0047 **Open to Public**

Inspection

Department of the Treasury Internal Revenue Service

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization Employer identification number GOODWILL OF NORTH GEORGIA, INC. 20-8351046 General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Part I Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes Nο 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) (d) Activities conducted in (b) Number of (a) Region (c) Number of (e) If activity listed in (d) is (f) Total region (by type) (e.g., a program service, offices in the émployees, expenditures for describe specific type of fundraising, program services, region agents, and and investments investments, grants to recipients independent service(s) in region in region contractors in region located in the region) (1) CENTRAL AMERICA/CARIBBEAN INVESTMENTS 1,887,000. (2) (3) (4) (5) (6) (7) (8) (9) (10) (11) (12) (13)(14)(15)(16)(17)Sub-total 3a 1,887,000.

Total from continuation sheets to Part I Totals (add lines 3a and 3b)

1,887,000.

Schedule F (Form 990) 2015

| Part II | Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed. | | | | | | | | |
|---------|---|--|------------|---------------------------------------|--------------------------|---------------------------------|---|--|---|
| 1 | (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| (5) | | | | | | | | | |
| (6) | | | | | | | | | |
| (7) | | | | | | | | | |
| (8) | | | | | | | | | |
| (9) | | | | | | | | | |
| (10) | | | | | | | | | |
| (11) | | | | | | | | | |
| (12) | | | | | | | | | |
| (13) | | | | | | | | | |
| (14) | | | | | | | | | |
| (15) | | | | | | | | | |
| (16) | | | | | | | | | |
| | nter total number of recipient orga the IRS, or for which the grantee | | | | | | | | |
| 3 Er | nter total number of other organiz | ations or entities | | · · · · · · · · · · · · · · · · · · · | | | > | 0 | <u></u> |

20-8351046 Schedule F (Form 990) 2015

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
|---------------------------------|------------|--------------------------|--------------------------|---------------------------------|---|--|---|
| _(1) | | | | | | | |
| _ (2) | | | | | | | |
| _(3) | | | | | | | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| (6) | | | | | | | |
| (7) | | | | | | | |
| (8) | | | | | | | |
| (9) | | | | | | | |
| (10) | | | | | | | |
| (11) | | | | | | | |
| (12) | | | | | | | |
| (13) | | | | | | | |
| (14) | | | | | | | |
| (15) | | | | | | | |
| (16) | | | | | | | |
| (17) | | | | | | | |
| (18) | | | | | | | edule F (Form 990) 201 |

<u>Schedule F</u> (Form 990) 2015 Page **4**

| Part | IV Foreign Forms | | |
|------|--|-------|------|
| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | X Yes | ☐ No |
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990) | Yes | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471) | X Yes | No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621) | X Yes | No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865) | Yes | X No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990) | Yes | X No |

Schedule F (Form 990) 2015

Page 5 Schedule F (Form 990) 2015

Part V **Supplemental Information**

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Schedule F (Form 990) 2015

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization Employer identification number GOODWILL OF NORTH GEORGIA, INC. 20-8351046

| Fundraising Activities. Form 990-EZ filers are | | | | l "Yes" on Form | 990, Part IV, line | 17. |
|---|---|---|---|---|--|---|
| Indicate whether the organization Mail solicitations Internet and email solicitation Phone solicitations In-person solicitations Did the organization have a writtor key employees listed in Form If "Yes," list the ten highest paid compensated at least \$5,000 by | en or oral agreement v 990, Part VII) or entity I individuals or entities | X Solid X Solid X Spectivith any inconnection | citation of citation of citation of gibbs cital fundradividual (incition with p | non-government g government grant ising events acluding officers, c professional fundra | grants s lirectors, trustees ising services? | X Yes No fundraiser is to be |
| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | custody | ndraiser have or control of outions? | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| 1 ATTACHMENT 1 | | Yes | No | | | |
| 2 | | | | | | |
| 3 | | | | | | |
| 4 | | | | | | |
| 5 | | | | | | |
| 6 | | | | | | |
| 7 | | | | | | |
| 8 | | | | | | |
| 9 | | | | | | |
| 10 | | | | | | |
| Total | anization is registered o | or license | ▶ d to solicit | contributions or | 40,024. | it is exempt from |
| registration or licensing. | | | | | | |
| | | | | | | |
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 Schedule G (Form 990 or 990-EZ) 2015
 Page 2

| Pa | rt I | | | | | | | | | |
|-----------------|----------|---|---|---|------------------|--|--|--|--|--|
| | | <u> </u> | (a) Event #1 | (b) Event #2 (event type) | (c) Other events | (d) Total events (add col. (a) through col. (c)) | | | | |
| Revenue | 1 | Gross receipts | | | | | | | | |
| Re | | Less: Contributions | | | | | | | | |
| | 3 | Gross income (line 1 minus line 2). | | | | | | | | |
| | 4 | Cash prizes | | | | | | | | |
| | 5 | Noncash prizes | | | | | | | | |
| enses | 6 | Rent/facility costs | | | | | | | | |
| Direct Expenses | 7 | Food and beverages | | | | | | | | |
| Dire | 8 | Entertainment | | | | | | | | |
| | 9 | Other direct expenses | | | | | | | | |
| | 10 11 | Direct expense summary. Add lines 4 Net income summary. Subtract line 1 | through 9 in column (d) 0 from line 3, column (d |) | | | | | | |
| Pa | rt l | | anization answered "Y | | | orted more | | | | |
| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) | | | | |
| Rev | 1 | Gross revenue | | | | | | | | |
| ses | 2 | Cash prizes | | | | | | | | |
| Expenses | 3 | Noncash prizes | | | | | | | | |
| Direct F | 4 | Rent/facility costs | | | | | | | | |
| _ | 5 | Other direct expenses | Yes % | V 0/ | V 0/ | | | | | |
| | 6 | Volunteer labor | No No | Yes% No | Yes% No | | | | | |
| | 7 | Direct expense summary. Add lines 2 | through 5 in column (d) | | | | | | | |
| _ | 8 | Net gaming income summary. Subtra | act line 7 from line 1, col | umn (d) | > | | | | | |
| 9 a k | ı İs | nter the state(s) in which the organizat the organization licensed to conduct of "No," explain: | | of these states? | | . Yes No | | | | |
| | | ere any of the organization's gaming I | icenses revoked, suspe | | | . Yes No | | | | |

| Sched | dule G (Form 990 or 990-EZ) 2015 | | Page 3 |
|-------|---|-----|--------|
| 11 | Does the organization conduct gaming activities with nonmembers? | Yes | No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity | | |
| | formed to administer charitable gaming? | Yes | No |
| 13 | Indicate the percentage of gaming activity conducted in: | | |
| а | The organization's facility | | % |
| b | An outside facility | | % |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and | | |
| | records: | | |
| | | | |
| | Name ▶ | | |
| | | | |
| | Address ► | | |
| | | | |
| 15 a | Does the organization have a contract with a third party from whom the organization receives gaming | _ | _ |
| | | Yes | No |
| b | If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the | | |
| | amount of gaming revenue retained by the third party ▶ \$ | | |
| С | If "Yes," enter name and address of the third party: | | |
| | | | |
| | Name ► | | |
| | | | |
| | Address | | |
| | | | |
| 16 | Gaming manager information: | | |
| | | | |
| | Name ▶ | | |
| | Coming manager companyation • • | | |
| | Gaming manager compensation ▶ \$ | | |
| | Description of sarvices provided | | |
| | Description of services provided ▶ | | |
| | Director/officer Employee Independent contractor | | |
| | | | |
| 17 | Mandatory distributions: | | |
| | Is the organization required under state law to make charitable distributions from the gaming proceeds to | | |
| - | | Yes | No |
| h | Enter the amount of distributions required under state law to be distributed to other exempt organizations | .05 | |
| ~ | or spent in the organization's own exempt activities during the tax year > \$ | | |
| Par | | and | |
| | Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional informati | | |
| | (see instructions). | | |
| FUN | DRAISING ACTVITIES | | |
| | | | |
| THE | PROFESSIONAL FUNDRAISER WAS HIRED FOR STRATEGY ON FUNDRAISING, BUT | | |
| | | | |
| THE | Y DID NOT ENGAGE IN THE DIRECT FUNDRAISING. | | |
| | | | |
| | | | |

ATTACHMENT 1

990, SCHEDULE G, PART I - HIGHEST PAID FUNDRAISER

| NAME AND ADDRESS OF FUNDRAISER | ACTIVITY | CUSTODY | NDRAISER HAVE OR CONTROL TRIBUTIONS? NO | GROSS RECEIPTS FROM ACTIVITY | AMOUNT PAID TO (OR RETAINED BY FUNDRAISER | AMOUNT PAID TO (OR RETAINED BY ORGANIZATION |
|-----------------------------------|------------------------|---------|---|---------------------------------|---|---|
| COXE CURRY & ASSOCIATES | FUNDRAISING ADVISOR | | X | | 40,024. | |

191 PEACHTREE STREET NE, SUITE 450 ATLANTA
GA 30303

SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation InformationFor certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.
► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization GOODWILL OF NORTH GEORGIA, INC. Employer identification number 20-8351046

| Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Payments for business use of personal residence Health or social club dues or initiation fees Payments for business use of personal residence Payments for business use of personal grading payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to expalsa Discretionary spending account Personal services (e.g., maid, chauffour, cheft) 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? 3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X | Part | Questions Regarding Compensation | | | |
|--|--------|---|----|-----|-----|
| 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel | | | | Yes | No |
| Travel for companions Tax indemnification and gross-up payments Tax indemnification and gross-up payments Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? 3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Compensation committee Written employment contract Compensation committee Written employment contract Approval by the board or compensation committee Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4a | 1a | | | | |
| Tax indemnification and gross-up payments Discretionary spending account Bif any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? 3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Compensation committee X Independent compensation consultant X Compensation survey or study X Approval by the board or compensation committee 4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: a Receive a severance payment from, an equity-based compensation arrangement? b Participate in, or receive payment from, an equity-based compensation arrangement? c Participate in, or receive payment from, an equity-based compensation arrangement? d Diff "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? b Any related organization? compensation contingent on the net earnings of: a The organization in 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If | | First-class or charter travel Housing allowance or residence for personal use | | | |
| Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X | | Travel for companions Payments for business use of personal residence | | | |
| b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain. 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? 3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. 3 Independent compensation consultant | | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | | Discretionary spending account Personal services (e.g., maid, chauffeur, chef) | | | |
| or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | | If any of the house on line 40 are cheefeed did the consciention follows a written relies recognized as most | | | |
| explain explain explain explain explain explain explain explain in the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? | D | or reimbursement or provision of all of the expenses described above? If "No." complete Part III to | | | |
| directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? | | explain | 1b | | |
| 1a? Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X | 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all | | | |
| Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X | | directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line | | | |
| organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X | | 1a? | 2 | | |
| related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X | 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the | | | |
| Compensation committee X | | organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a | | | |
| Independent compensation consultant X X X X Approval by the board or compensation committee | | | | | |
| During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: a Receive a severance payment or change-of-control payment? b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 For persons listed on lines 5 and 6? If "Yes," describe in Part III. | | \mapsto ' | | | |
| 4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filling organization or a related organization: a Receive a severance payment or change-of-control payment?. b Participate in, or receive payment from, a supplemental nonqualified retirement plan?. c Participate in, or receive payment from, an equity-based compensation arrangement?. dc V If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. 5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? b Any related organization? f "Yes" to line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? f "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. | | — mark and a mark and | | | |
| organization or a related organization: a Receive a severance payment or change-of-control payment? b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? if "Yes" to line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? if "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 Sor persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. | | Form 990 of other organizations Approval by the board or compensation committee | | | |
| a Receive a severance payment or change-of-control payment? b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? 6a | 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| b Participate in, or receive payment from, a supplemental nonqualified retirement plan?. c Participate in, or receive payment from, an equity-based compensation arrangement?. If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? a The organization? b Any related organization? f "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | | | | | 7.7 |
| c Participate in, or receive payment from, an equity-based compensation arrangement? | _ | | | 37 | X |
| If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. | b | | | X | 7.7 |
| Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9. 5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. | С | | 4c | | X |
| For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | | Only costion FOA(a)(2), FOA(a)(A), and FOA(a)(20) argonizations must complete lines F. O. | | | |
| compensation contingent on the revenues of: a The organization? b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | _ | | | | |
| a The organization? b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | Э | | | | |
| b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | _ | · · · · · · · · · · · · · · · · · · · | Eo | | y |
| If "Yes" to line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | _ | | | | |
| 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? | D | | 30 | | 21 |
| compensation contingent on the net earnings of: a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | 6 | · | | | |
| a The organization? b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | U | | | | |
| b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. 7 X | а | | 62 | | Х |
| If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. | u h | | | | X |
| 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III. | ~ | | | | |
| payments not described on lines 5 and 6? If "Yes," describe in Part III. | 7 | | | | |
| paymone not accombed on mice of and of it in the grade and a first are might are might a first a first and a first are might are mindicated and might are might are might are might are might are mi | ′ | | 7 | Х | |
| 8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject | 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject | | | |
| to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe | - | | | | |
| | | | 8 | | Х |
| 9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in | 9 | | | | |
| Regulations section 53.4958-6(c)? 9 | | | 9 | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2015

GOODWILL OF NORTH GEORGIA, INC. 20-8351046

Schedule J (Form 990) 2015

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation |
|-------------------------------------|------|--------------------------|-------------------------------------|-------------------------------------|-----------------------------|----------------|----------------------|--|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(i)-(D) | in column (B) reported as deferred on prior Form 990 |
| BISHOP, RAYMOND W | (i) | 464,188. | 0. | 324,132. | 270,581. | 14,217. | 1,073,118. | 237,385. |
| 1 ^{PRESIDENT} | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | |
| JORDAN, PAUL A | (i) | 264,953. | 50,979. | 59,285. | 86,698. | 8,320. | 470,235. | 42,805. |
| 2 ^{V.P FINANCE} | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| SWEARINGEN, PAULA | (i) | 324,655. | 92,794. | 6,975. | 0. | 7,109. | 431,533. | 0. |
| 3 ^{V.P} DONOR SERVICES | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| MAYFIELD, JOHN | (i) | 193,677. | 37,324. | 16,700. | 9,905. | 7,109. | 264,715. | 0. |
| 4 ^{V.P} HUMAN RESOURCES | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| CORNETT, CHERYL | (i) | 218,766. | 42,108. | 202,348. | 25,799. | 7,109. | 496,130. | 193,392. |
| 5 ^V . P CAREER SERVICES | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| CAPONIGRO, JAMES (TERM | (i) | 204,126. | 42,108. | 24,234. | 43,006. | 17,215. | 330,689. | 22,758. |
| 6 V. P MARKETING | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| EAST JR., BRIAN | (i) | 136,314. | 16,089. | 8,021. | 10,026. | 21,326. | 191,776. | 0. |
| 7SR. DIRECTOR RETAIL OPERATIONS | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| VYAS, KUNAL | (i) | 117,334. | 21,562. | 1,412. | 3,025. | 25,291. | 168,624. | 0. |
| 8SR. DIRECTOR- IT OPERATIONS | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| STASKA III, GEORGE C. | (i) | 114,821. | 17,882. | 2,150. | 7,142. | 21,326. | 163,321. | 0. |
| 9SR DIRECTOR RETAIL DEVELOPMENT | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| PARRY, SCOTT A. | (i) | 203,418. | 30,000. | 6,032. | 1,483. | 19,557. | 260,490. | 0. |
| 10 ^{V.P} CONTRACT SERVICES | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| 11 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 12 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 13 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 14 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 15 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 16 | (ii) | | | | | | | |

GOODWILL OF NORTH GEORGIA, INC. 20-8351046

Schedule J (Form 990) 2015

Part | Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

ACCRUED DEFERRED COMPENSATION

SCHEDULE J, PART I, LINE 4B

THE 457(F) PLAN BEGINS TO PAYOUT FOLLOWING A VESTING PERIOD THAT VARIES

BY OFFICER YEARS OF SERVICE AND AGE. THE LAST VESTED PAYOUT WILL BE IN

2017. THE FOLLOWING PEOPLE PARTICIPATED IN THE PLAN: RAYMOND W. BISHOP,

PAUL A. JORDAN, CHERYL CORNETT, JAMES R. CAPONIGRO.

THE 2015 PAYOUTS ARE AS FOLLOWS:

BISHOP, RAYMOND W. 237,385

JORDAN, PAUL A. 42,805

CORNETT, CHERYL 193,392

CAPONIGRO, JAMES R. 22,758

SCHEDULE J, PART I, LINE 7

NON-FIXED PAYMENTS

SCHEDULE J, PART I, LINE 7

EACH YEAR, THE COMPENSATION COMMITTEE OF THE BOARD, WITH THE ASSISTANCEOF

AN INDEPENDENT COMPENSATION CONSULTANT EVALUATES THE COMPENSATION OF THE

PRESIDENT AND OTHER OFFICERS BY REVIEWING OUTSIDE MARKET DATA OF OTHER

GOODWILL OF NORTH GEORGIA, INC. 20-8351046

Schedule J (Form 990) 2015

Part | Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

ORGANIZATIONS OF SIMILAR SIZES AND REVENUE. THE COMMITTEE LOOKS AT

NATIONAL DATA PLUS LOCAL NONPROFIT DATA.

SEVERAL YEARS AGO A DEFERRED COMPENSATION PLAN WAS INITIATED WITH

CONTRIBUTIONS BASED ON LENGTH OF EMPLOYMENT. THIS WAS INTENDED TO REFLECT

THE YEARS THERE WAS NOT AN APPROPRIATE RETIREMENT VEHICLE AVAILABLE.

THOSE WITH FEWER YEARS OF SERVICE HAVE LOWER LEVELS OF CONTRIBUTION.

SCHEDULE K (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Information on Tax-Exempt Bonds

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990.

Name of the organization

Open to Public Inspection

Employer identification number

OMB No. 1545-0047

▶ Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990.

GOODWILL OF NORTH GEORGIA, INC. 20-8351046 **Bond Issues** (i) Pooled (h) On (g) Defeased (b) Issuer EIN (c) CUSIP # (d) Date issued (a) Issuer name (e) Issue price (f) Description of purpose behalf of financing issuer Yes Nο Yes Nο Yes No A DEVELOPMENT AUTHORITY OF CHEROKEE COUNTY 58-1374840 164218CR8 08/26/2008 4,800,000. CONSTRUCTION - CHEROKEE B DEVELOPMENT AUTHORITY OF GWINNETT COUNTY 58-1293808 403720CU7 02/05/2009 5.000.000 CONSTRUCTION - GWINNETT C WEST GEORGIA JOINT DEVELOPMENT AUTHORITY 77-0633349 00000000 12/12/2009 3,800,000. CONSTRUCTION - PAULDING Х Х D DEVELOPMENT AUTHORITY OF FULTON COUNTY 58-1506878 000000000 01/28/2010 7,000,000. CONSTRUCTION - FULTON Part II Proceeds С Α В D 480,000. 500,000 317,000 543,000. 4,800,000 3,800,000 7,000,000. 5,000,000 251,141. 34,445 111,023. 76,000 74,964. 96,000. 100,000 Capital expenditures from proceeds 4,704,000 4,618,381 3,689,555 6,814,013. 30,478 2008 2010 2009 2010 Yes No Yes No Yes No Yes No X X Χ 14 Were the bonds issued as part of a current refunding issue? Χ 15 Were the bonds issued as part of an advance refunding issue? X Χ Χ 16 Has the final allocation of proceeds been made? Х Х Χ Χ 17 Does the organization maintain adequate books and records to support the Χ Χ Χ Χ final allocation of proceeds? Part III Private Business Use Α В С D Yes No Yes No Yes No Yes 1 Was the organization a partner in a partnership, or a member of an LLC. No which owned property financed by tax-exempt bonds? X Χ Χ Χ 2 Are there any lease arrangements that may result in private business use of bond-financed property? X X X Χ

SCHEDULE K (Form 990)

Supplemental Information on Tax-Exempt Bonds

► Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990.

▶ Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047
2015
Open to Public Inspection

Department of the Treasury
Internal Revenue Service
Name of the organization

Employer identification number 20-8351046

| GOODWILL OF NORTH GEORGIA, INC. | | | | | | | | | 2 | 20-83 | 5104 | 16 | | |
|--|---------------------|--------------|-----------------|-----------------|------------|---------------|------------------|-------|--------|---------|--------------------|--------|-----------------|----|
| Part I Bond Issues (a) Issuer name | (b) Issuer EIN | (c) CUSIP # | (d) Date issued | d (e) Is | ssue price | (f) De | escription of pu | rpose | (g) De | efeased | (h) beha iss | alf of | (i) Po finan | |
| | | | | | | | | | Yes | No | Yes | No | Yes | No |
| A DEVELOPMENT AUTHORITY OF FLOYD COUNTY | 23-7182908 | 000000000 | 06/08/2013 | 1 : | 3,300,000. | CONSTRUCTION | 1 - FLOYD | | | х | | х | | Х |
| | | | | | | | | | | | | | | |
| B DEVELOPMENT AUTHORITY OF FORSYTH COUNTY | 58-2390514 | 000000000 | 06/08/2013 | 1 4 | 4,900,000. | CONSTRUCTION | 1 - FORSYTH | | | Х | | Х | | Х |
| • | | | | | | | | | | | | | | ĺ |
| C DEVELOPMENT AUTHORITY OF FULTON COUNTY | 58-1506878 | 000000000 | 11/15/2012 | 2 (| 6,000,000. | CONSTRUCTION | I - FULTON | | | X | | Х | | Х |
| D | | | | | | | | | | | | | | |
| Part II Proceeds | | | | | | | | | | | | | | _ |
| | | | | | Α | | В | (| ; | | | D | | |
| 1 Amount of bonds retired | | | | 4 | 464,000. | . 6 | 89,000. | | | | | | | |
| 2 Amount of bonds legally defeased | | | | | | | | | | | | | | |
| 3 Total proceeds of issue | | | | 3,3 | 300,000. | . 4,9 | 000,000. | 6,0 | 00,00 | 00. | | | | |
| 4 Gross proceeds in reserve funds | | | | | | | | | | | | | | |
| 5 Capitalized interest from proceeds | | | | | 39,330 | | 98,563. | 3 | 91,55 | 58. | | | | |
| 6 Proceeds in refunding escrows | | | | | | | | | | | | | | |
| 7 Issuance costs from proceeds | | | | | 66,000 | • | 79,239. | 1 | 08,67 | 78. | | | | |
| 8 Credit enhancement from proceeds | | | | | | | | | | | | | | |
| 9 Working capital expenditures from proceeds | | | | | | | 20,862. | | | | | | | |
| 10 Capital expenditures from proceeds | | | | | | | 501,337. | 5,4 | 99,76 | 54. | | | | |
| 11 Other spent proceeds | | | | 3,1 | 194,670. | | | | | | | | | |
| 12 Other unspent proceeds | | | | | | | | | | | | | | |
| 13 Year of substantial completion | | | | 201 | L1 | 201 | .2 | 201 | 2 | | | | | |
| | | | | Yes | No | Yes | No | Yes | No | | Yes | 3 | No | , |
| 14 Were the bonds issued as part of a current re | funding issue? | | | | X | | Х | | X | | | | | |
| 15 Were the bonds issued as part of an advance | refunding issue? | | | | Х | | Х | | Х | | | | | |
| 16 Has the final allocation of proceeds been mad | e? | | | X | | X | | Х | | | | | | |
| 17 Does the organization maintain adequate | | | | | | | | | | | | | | |
| final allocation of proceeds? | | | | X | | X | | X | | | | | | |
| Part III Private Business Use | | | | | | | | | | | | | | |
| | | | | | Α | | В | (| | | | D | | |
| 1 Was the organization a partner in a partner | ership, or a membe | er of an LLC | Σ, | Yes | No | Yes | No | Yes | No | | Yes | | No | |
| which owned property financed by tax-exemp | ot bonds? | | | | X | | X | | Х | | | _ | | |
| 2 Are there any lease arrangements that r | nay result in priva | te business | use of | | | | _ v | | 7.7 | | | | | |
| bond-financed property? | | | | | X | | X | | X | | | | | |

DEVELOPMENT AUTHORITY OF CHEROKEE COUNTY

Schedule K (Form 990) 2015

| | | | A | E | 3 | (| 3 | |) |
|----------|--|-----|--------|------|--------|------|--------|----------|----------|
| 3a | Are there any management or service contracts that may result in private | Yes | No | Yes | No | Yes | No | Yes | No |
| | business use of bond-financed property? | | X | | X | | X | | X |
| b | If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| | counsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| С | Are there any research agreements that may result in private business use of | | | | | | | | |
| | bond-financed property? | | X | | X | | X | | X |
| d | If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by entities | | | | | | | | |
| | other than a section 501(c)(3) organization or a state or local government ▶ | | % | | % | | % | | % |
| 5 | Enter the percentage of financed property used in a private business use as a | | | | | | | | |
| | result of unrelated trade or business activity carried on by your organization, | | | | | | | | |
| | another section 501(c)(3) organization, or a state or local government ▶ | | % | | % | | % | | % |
| | Total of lines 4 and 5 | | % | | % | | % | | % |
| 7 | Does the bond issue meet the private security or payment test? | Х | | Х | | X | | X | |
| 8a | Has there been a sale or disposition of any of the bond-financed property to a | | | | | | | | |
| | nongovernmental person other than a 501(c)(3) organization since the bonds were issued? | | X | | Х | | X | | X |
| b | If "Yes" to line 8a, enter the percentage of bond-financed property sold or | | | | | | | | |
| | disposed of | | % | | % | | % | | % |
| С | If "Yes" to line 8a, was any remedial action taken pursuant to Regulations | | | | | | | | |
| | sections 1.141-12 and 1.145-2? | | | | | | | | |
| 9 | Has the organization established written procedures to ensure that all | | | | | | | | |
| | nonqualified bonds of the issue are remediated in accordance with the | | | | | | | | |
| | requirements under Regulations sections 1.141-12 and 1.145-2? | X | | X | | X | | Х | |
| Par | t IV Arbitrage | | | 1 | | | | | |
| | | - | 4 | E | 3 | (| | | <u> </u> |
| 1 | Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and | Yes | No | Yes | No | Yes | No | Yes | No |
| | Penalty in Lieu of Arbitrage Rebate? | | X | | X | | X | | X |
| | If "No" to line 1, did the following apply? | | | | | | | | |
| a | Rebate not due yet? | | X | | X | | Х | | X |
| | Exception to rebate? | X | | X | | X | | X | |
| C | No rebate due? | | X | | X | | X | | X |
| | If "Yes" to line 2c, provide in Part VI the date the rebate computation was | | | | | | | | |
| | performed | | 1 | | | | | | I |
| | Is the bond issue a variable rate issue? | Х | | X | | X | | Х | |
| 4a | Has the organization or the governmental issuer entered into a qualified | | | | | | | | |
| | hedge with respect to the bond issue? | X | | X | | X | | X | |
| | Name of provider | | 10 000 | BB&T | 10 000 | BB&T | | SUNTRUST | 10 500 |
| | Term of hedge | | 19.000 | | 19.000 | | 19.300 | | 19.500 |
| | Was the hedge superintegrated? | | X | | X | | X | | X |
| <u>е</u> | Was the hedge terminated? | | X | | Х | | X | | X |

Part III

Private Business Use (Continued)

Schedule K (Form 990) 2015

| Pa | rt III Private Business Use (Continued) | VELOPME | NT AUTHO | RITY OF | FLOYD CO | OUNTY | | | |
|----|---|---------|----------|---------|----------|-------|----|-----|--------------|
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | Α | | В | (| С | | D |
| 3a | Are there any management or service contracts that may result in private | Yes | No | Yes | No | Yes | No | Yes | No |
| | business use of bond-financed property? | | Х | | Х | | Х | | |
| b | If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| - | counsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| | Are there any research agreements that may result in private business use of | | | | | | | | |
| Ū | bond-financed property? | | x | | x | | x | | |
| | If "Yes" to line 3c, does the organization routinely engage bond counsel or other | | | | | | | | |
| u | outside counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by entities | | | | | | | | |
| 4 | other than a section 501(c)(3) organization or a state or local government | | % | | % | | % | | % |
| | · · · · · · | | 70 | | 70 | | 70 | | 70 |
| 5 | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, | | | | | | | | |
| | another section 501(c)(3) organization, or a state or local government | | % | | % | | % | | % |
| 6 | | | % | | % | | % | | % |
| 7 | Total of lines 4 and 5 | X | 70 | X | 70 | X | 70 | | 70 |
| | | 21 | | | | | | | |
| ва | Has there been a sale or disposition of any of the bond-financed property to a | | X | | X | | X | | |
| | nongovernmental person other than a 501(c)(3) organization since the bonds were issued? | | | | Α | | Α | | |
| b | If "Yes" to line 8a, enter the percentage of bond-financed property sold or | | 0/ | | 0/ | | 0/ | | 0/ |
| | disposed of | | % | | % | | % | | % |
| С | If "Yes" to line 8a, was any remedial action taken pursuant to Regulations | | | | | | | | |
| _ | sections 1.141-12 and 1.145-2? | | | | | | | | |
| 9 | Has the organization established written procedures to ensure that all | | | | | | | | |
| | nonqualified bonds of the issue are remediated in accordance with the | | | | | | | | |
| | requirements under Regulations sections 1.141-12 and 1.145-2? | X | | X | | Х | | | |
| Pa | rt IV Arbitrage | | | | _ | | | | _ |
| | | | Α | | В | | С | | D |
| 1 | Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and | Yes | No | Yes | No | Yes | No | Yes | No |
| | Penalty in Lieu of Arbitrage Rebate? | | X | | Х | | X | | |
| | If "No" to line 1, did the following apply? | | | | | | | | 1 |
| | Rebate not due yet? | | X | | X | | X | | |
| b | Exception to rebate? | X | | X | | Х | | | |
| C | No rebate due? | | X | | Х | | Х | | |
| | If "Yes" to line 2c, provide in Part VI the date the rebate computation was | | | | | | | | |
| | performed | | | | | | | | |
| 3 | Is the bond issue a variable rate issue? | X | | X | | X | | | |
| 4a | Has the organization or the governmental issuer entered into a qualified | | | | | | | | |
| | hedge with respect to the bond issue? | | Х | | Х | | X | | |
| b | Name of provider | | | | | | | | |
| | Term of hedge | | | | | | | | |
| | Was the hedge superintegrated? | | | | | | | | |
| | Was the hedge terminated? | | | | | | | | |

Page 2

| Part IV Arbitrage (Continued) | | | | | | | | |
|--|----------|-----------|------------|------------|--------|-----|-----|-----|
| | - | Α | | 3 | | ; | [| D |
| | Yes | No | Yes | No | Yes | No | Yes | No |
| 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? | | X | | Х | | Х | | Х |
| b Name of provider | | | | • | | | | |
| c Term of GIC | | | | | | | | |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| 6 Were any gross proceeds invested beyond an available temporary period? | | X | | Х | | Х | | Х |
| 7 Has the organization established written procedures to monitor the | | | | | | | | |
| requirements of section 148? | X | | X | | Х | | X | |
| Part V Procedures To Undertake Corrective Action | 21 | | | | 21 | | | |
| Falt V Trocedures to office take obtrective Action | | 1 | | 3 | (| • | | D |
| Has the organization established written procedures to ensure that violations | Yes | No | Yes | No | Yes | No | Yes | No |
| of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations? | 163 | 140 | 163 | NO | 163 | 140 | 163 | 140 |
| under applicable regulations? | X | | X | | X | | X | |
| Part VI Supplemental Information. Provide additional information for responses to | auestion | s on Sche | dule K (se | e instruct | ions). | | 1 | |
| | • | | , | | , | | | |
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Schedule K (Form 990) 2015

| Part IV Arbitrage (Continued) | | | | | | | | |
|--|----------|-----------|------------|------------|--------|----|-----|----|
| | A | | | В | | C | ı | ס |
| | Yes | No | Yes | No | Yes | No | Yes | No |
| 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? | | Х | | Х | | Х | | |
| b Name of provider | | | | • | | • | | • |
| c Term of GIC | | | | | | | | |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| 6 Were any gross proceeds invested beyond an available temporary period? | | Х | | Х | | X | | |
| 7 Has the organization established written procedures to monitor the | | | | | | | | |
| requirements of section 148? | Х | | X | | X | | | |
| Part V Procedures To Undertake Corrective Action | | | | | | | | |
| Falt V 110cedules 10 offdertake confective Action | | Α | | В | | C | |) |
| Has the organization established written procedures to ensure that violations | Yes | No | Yes | No | Yes | No | Yes | No |
| Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations? | 162 | NO | 162 | NO | 162 | NO | 162 | NO |
| under applicable regulations? | X | | X | | X | | | |
| Part VI Supplemental Information. Provide additional information for responses to | guestion | s on Sche | dule K (se | e instruct | ions). | | | |
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Schedule K (Form 990) 2015 Page 4

Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions) (Continued)

BOND ISSUES

CERTAIN BOND ISSUES DO NOT HAVE A CUSIP NUMBER BECAUSE THEY ARE

BANK-FINANCED BONDS. A CUSIP NUMBER OF 00000000 HAS BEEN PLACED IN

COLUMN (C) TO FULFILL E-FILING REQUIREMENTS AND SHOULD BE DISREGARDED FOR

ANY OTHER PURPOSE.

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

▶ Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization Employer identification number 20-8351046 GOODWILL OF NORTH GEORGIA, INC.

| Par | Types of Property | | | · | | | | |
|----------|--|-------------------------------|--|---|-------------------------|--------|-----|----|
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | Method of noncash contr | | | |
| 1 | Art - Works of art | | | | | | | |
| 2 | Art - Historical treasures | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | |
| 4 | Books and publications | X | | 7,865,552. | RESALE VAI | LUE | | |
| 5 | Clothing and household | X | | 113,525,506. | RESALE VAI | יקוו.ו | | |
| _ | goods | | | 115,525,500: | KEDALE VA | 0010 | | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 9 | Intellectual property Securities - Publicly traded | | | | | | | |
| - | Securities - Publicly traded Securities - Closely held stock | | | | | | | |
| 10 11 | Securities - Closely field stock Securities - Partnership, LLC, | | | | | | | |
| ••• | or trust interests | | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | | |
| 13 | Qualified conservation | | | | | | | |
| | contribution - Historic | | | | | | | |
| | structures | | | | | | | |
| 14 | Qualified conservation | | | | | | | |
| | contribution - Other | | | | | | | |
| 15 | Real estate - Residential | | | | | | | |
| 16 | Real estate - Commercial | | | | | | | |
| 17 | Real estate - Other | | | | | | | |
| 18 | Collectibles | | | | | | | |
| 19 | Food inventory | | | | | | | |
| 20 | Drugs and medical supplies | | | | | | | |
| 21 | Taxidermy | | | | | | | |
| 22 | Historical artifacts | | | | | | | |
| 23 | Scientific specimens | | | | | | | |
| 24 | Archeological artifacts | | | | | | | |
| 25 | Other ►(MISC ITEMS) | X | | 7,575,535. | SEE PART | 11 | | |
| 26 | Other ►() | | | | | | | |
| 27 | Other ►() | | | | | | | |
| 28 | Other ►() | | | | | | | |
| 29 | Number of Forms 8283 received | | = - | | 29 | | | |
| | which the organization completed I | -orm 8283, | Part IV, Donee Acknowledg | ement | [29] | , | res | No |
| 30a | During the year, did the organizat | ion receive | by contribution any prope | rty reported in Part I. line | s 1 through | | | |
| | 28, that it must hold for at least th | | • | | | | | |
| | to be used for exempt purposes for | - | | | | 30a | | Х |
| b | If "Yes," describe the arrangement is | | J r | | | | | |
| 31 | Does the organization have a | | tance policy that require | s the review of any r | non-standard | | | |
| | contributions? | | | | | 31 | Х | |
| 32a | Does the organization hire or use | | | | | | | |
| | contributions? | | | | | 32a | | Х |
| b | If "Yes," describe in Part II. | | | | | | | |
| 33 | If the organization did not report ar | n amount in | column (c) for a type of pro | perty for which column (a |) is checked, | | | |

Schedule M (Form 990) (2015) Page 2

Part II Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

MISC ITEMS

SCHEDULE M, PART 1, LINE 25

THE ORGANIZATION RECIEVES NUMEROUS OTHER ITEMS. DUE TO THE VOLUME

RECEIVED, WE ARE UNABLE TO COUNT THE EXACT NUMBER OF DONATIONS.

Schedule M (Form 990) (2015)

SCHEDULE O

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

2015
Open to Public Inspection

OMB No. 1545-0047

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Department of the Treasury
Internal Revenue Service

Name of the organization

GOODWILL OF NORTH GEORGIA, INC.

Employer identification number 20-8351046

FORM 990 REVIEW PROCESS

FORM 990, PART VI, LINE 11B

THE ORGANIZATION PREPARERS ITS FROM 990 WITH THE ASSISTANCE OF ITS PUBLIC ACCOUNTING FIRM. THE FORM 990 IS THEN REVIEWED BY THE AUDIT COMMITTEE, THE FINANCE COMMITTEE, THE SENIOR DIRECTOR OF ACCOUNTING, CFO AND PRESIDENT OF THE ORGANIZATION. A COPY OF THE RETURN IS MADE AVAILABLE TO THE ORGANIZATION'S BOARD PRIOR TO FILING.

FORM 990, PART VI, LINE 12C

ON-GOING SELF DISCLOSURE OF CONFLICTS OF INTERST DURING MEETINGS. SIGNED CONFLICT OF INTEREST STATEMENTS ARE OBTAINED FOR EACH DIRECTOR. IF A CONFLICT IS IDENTIFIED, IT IS BROUGHT TO THE ATTENTION OF MANAGEMENT AND THE EXECUTIVE COMMITTEE OF THE BOARD.

FORM 990, PART VI, LINE 15A

EACH YEAR, THE COMPENSATION COMMITTEE OF THE BOARD, WITH THE ASSISTANCE
OF AN INDEPENDENT COMPENSATION CONSULTANT EVALUATES THE COMPENSATION OF
THE PRESIDENT AND OTHER OFFICERS BY REVIEWING OUTSIDE MARKET DATA OF
OTHER ORGANIZATIONS OF SIMILAR SIZES AND REVENUE. THE COMMITTEE LOOKS AT
NATIONAL DATA PLUS LOCAL NONPROFIT DATA.

SEVERAL YEARS AGO A DEFERRED COMPENSATION PLAN WAS INITIATED WITH

CONTRIBUTIONS BASED ON LENGTH OF EMPLOYMENT. THIS WAS INTENDED TO REFLECT

THE YEARS THERE WAS NOT AN APPROPRIATE RETIREMENT VEHICLE AVAILABLE.

Name of the organization Employer identification number GOODWILL OF NORTH GEORGIA, INC. 20-8351046

THOSE WITH FEWER YEARS OF SERVICE HAVE LOWER LEVELS OF CONTRIBUTION.

HOW DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC

FORM 990, PART VI, LINE 19

THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND

FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC UPON REQUEST.

CONTRIBUTIONS VERSUS SALE

PART VIII

GOODWILL OF NORTH GA, INC. RECEIVES DONATIONS OF GOODS THAT ARE LATER SOLD TO CONSUMERS. THE SALES PRICE IS RECORDED AS THE CONTRIBUTION AMOUNT.

OTHER CHANGES IN NET ASSETS

PART XI, LINE 9

LOSS ON INTEREST RATE SWAPS (\$1,299,441)

ATTACHMENT 1

FORM 990, PART III - PROGRAM SERVICE, LINE 4B

VOCATIONAL SERVICES - PROGRAMS AND SERVICES INCLUDE JOB TRAINING THROUGH REAL-WORLD EXPERIENCE, JOB COACHING AND CONTINUED SUPPORT AFTER EMPLOYMENT. WE ALSO OFFER VOCATIONAL TRAINING IN CONSTRUCTION, FORKLIFT, CUSTODIAL/FLOOR TECHNOLOGY, AND HOSPITALITY. OUR SELF-EMPLOYMENT PROGRAM HELPS ASPIRING ENTERPRENEURS LEARN ESSENTIAL BUSINESS SKILLS AND COMPLETE A BUSINESS PLAN. IN FISCAL YEAR 2016, WE SERVED 49,691 PEOPLE AND

Name of the organization
GOODWILL OF NORTH GEORGIA, INC.

Employer identification number
20-8351046

ATTACHMENT 1 (CONT'D)

HELPED 20,903 INDIVIDUALS FIND A JOB OR START A BUSINESS.

ADDITIONALLY WE OPERATE TEN CAREER CENTERS WHICH ARE OPEN TO THE GENERAL PUBLIC AND EQUIPPED WITH THE STAFF AND RESOURCES NEEDED FOR JOB SEARCH OR BUSINESS DEVELOPMENT. OUR PARTICIPANTS AND JOB-SEEKERS INCLUDE PEOPLE WHO ARE HAVING A HARD TIME FINDING WORK BECAUSE OF PHYSICAL, COGNITIVE, AND EMOTIONAL DISABILITIES;

POVERTY; LACK OF WORK EXPERIENCE AND MARKETABLE SKILLS; SUBSTANCE ABUSE; EX-OFFENDER STATUS AND A VARIETY OF OTHER REASONS.

| FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES | | ATTACHMENT 2 | |
|--|--------|--------------|----------|
| DESCRIPTION | GRANTS | EXPENSES | REVENUE |
| FACILITIES MANAGEMENT | | 1,472,803. | 592,241. |
| TOTALS | | 1,472,803. | 592.241. |

ATTACHMENT 3

990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

| NAME AND ADDRESS | DESCRIPTION OF SERVICES | COMPENSATION |
|---|-------------------------|--------------|
| MR. BUILD SERVICES, LLC 485 BUFORD DRIVE, SUITE 313 LAWRENCEVILLE, GA 30046 | CLEANING SERVICES | 399,577. |
| MASTERS FIRST SERVICES, LLC 5236 BROWNSMILL RD LITHONI, GA 30038 | FACILITY MAINTENANCE | 191,320. |
| CASEWORTHY, INC. 3995 S. 700 EAST, SUITE 420 SALT LAKE CITY, UT 84107 | WEBSITE DESIGN | 161,832. |
| ABSOLUTE PROTECTION SYSTEMS 2118 FLOYD STREET NE | SECURITY SYSTEMS | 158,020. |

Schedule O (Form 990 or 990-EZ) 2015 Page **2**

Name of the organization
GOODWILL OF NORTH GEORGIA, INC.

Employer identification number
20-8351046

ATTACHMENT 3 (CONT'D)

990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS DESCRIPTION OF SERVICES COMPENSATION

COVINGTON, GA 30014

RANDALL-PAULSON ARCHITECTS, INC 85-A MILL STREET, STE 200 ROSWELL, GA 30075 ARCHITECT

157,957.

20-8351046

SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

Related Organizations and Unrelated Partnerships

lacktriangle Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047
2015
Open to Public Inspection

| Name of the organization | Employer identification numbe |
|---------------------------------|-------------------------------|
| GOODWILL OF NORTH GEORGIA, INC. | 20-8351046 |

| | a) applicable) of disregarded entity | | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|---|---|--------------------------------|-----------------------------|---|---------------------------|---------------------------|-------------------------------|
| (1) | | | | | | | |
| (2) | | | | | | | |
| (3) | | | | | | | |
| 4) | | | | | | | |
| 5) | | | | | | | |
| (6) | | | | | | | |
| Part II Identification of Related Taxone or more related tax-exer | x-Exempt Organizations Compt organizations the | Complete if the o e tax year. | rganization answ | ered "Yes" on Fo | orm 990, Part IV, | line 34 because | it had |
| (a) Name, address, and EIN of relate | d organization | (b) Primary activity | (c) Legal domicile (stat | (d) e Exempt Code section | (e) Public charity status | (f) Direct controlling | (g) Section 512(b)(1 |

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | (g) Section 512(b)(13) controlled entity? | |
|--|--------------------------------|---|----------------------------|--|-------------------------------|--|----|
| | | | | | | Yes | No |
| (1) GOODWILL INDUSTRIES OF NORTH GA, INC. 58-0566193 | | | | | | | |
| 2201 LAWRENCEVILLE HIGHWAY DECATUR, GA 30033 | JOB PLACEMENT | GA | 501(C)(3) | 09 | N/A | X | |
| (2) | | | | | | | |
| (3) | | | | | | | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| (6) | | | | | | | |
| (7) | | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2015

| | THE COURT OF THE PARTY OF THE PARTY OF THE PARTY OF THE COURT OF THE C |
|----------|--|
| Dant III | Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 |
| | |
| | because it had one or more related organizations treated as a partnership during the tax year. |

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (f) Share of total income | (g) Share of end-of- year assets | Disprop | h) portionate ations? | (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | 0 managing | | General or managing | | General or managing | | General or managing | | General or managing | | (k) Percentage ownership |
|--|-------------------------|---|-------------------------------|---|---------------------------------|--|---------|-----------------------------|---|------------|----|---------------------|--|---------------------|--|---------------------|--|---------------------|--|--------------------------------|
| | | oounity) | | , | | | Yes | No | | Yes | No | | | | | | | | | |
| <u>(1)</u> | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | | | | | | | | | |
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| (4) | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | |
| (5) | _ | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | |
| (6) | _ | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | |
| <u>(7)</u> | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | Section 512(b)(13) controlled entity? |
|--|--------------------------------|---|---------------------------|---|---------------------------------|---------------------------------------|--------------------------------|--|
| (1) | | | | | | | | Yes No |
| (2) | | | | | | | | |
| (3) | | | | | | | | |
| (4) (5) | | | | | | | | |
| (6) | | | | | | | | |
| (7) | | | | | | | | |

Schedule R (Form 990) 2015

| Par | V Transactions With Related Organizations Complete if the organization answered "Yes | s" on Form 990, Par | t IV, line 34, 35b, or 36. | | | |
|------------|--|---------------------------|-------------------------------|-------------|-------------------|------|
| Not | . Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | Ye | s No |
| 1 | During the tax year, did the organization engage in any of the following transactions with one or more r | related organizations lis | sted in Parts II-IV? | | | |
| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | | | 1a | Х |
| b | Gift, grant, or capital contribution to related organization(s) | | | | 1b | Х |
| С | Gift, grant, or capital contribution from related organization(s) | | | | 1c | Х |
| d | Loans or loan guarantees to or for related organization(s) | | | | 1d | Х |
| е | Loans or loan guarantees by related organization(s) | | | | 1e | Х |
| | | | | | | |
| f | Dividends from related organization(s). | | | | 1f | Х |
| g | Sale of assets to related organization(s) | | | | 1g | Х |
| h | Purchase of assets from related organization(s) | | | | 1h | Х |
| i | Exchange of assets with related organization(s) | | | | 1i | Х |
| j | Lease of facilities, equipment, or other assets to related organization(s) | | | | 1j | Х |
| - | | | | | | |
| k | Lease of facilities, equipment, or other assets from related organization(s) | | | | 1k | Х |
| ı | Performance of services or membership or fundraising solicitations for related organization(s) | | | | 11 | Х |
| m | Performance of services or membership or fundraising solicitations by related organization(s). | | | | 1m | Х |
| n | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | | 1n | Х |
| 0 | Sharing of paid employees with related organization(s) | | | | 10 | Х |
| | | | | | | |
| р | Reimbursement paid to related organization(s) for expenses | | | | 1p | Х |
| | Reimbursement paid by related organization(s) for expenses | | | | 1q 2 | ζ . |
| • | | | | | | |
| r | Other transfer of cash or property to related organization(s) | | | | 1r | Х |
| s | Other transfer of cash or property from related organization(s) | | | | 1s | Х |
| 2 | If the answer to any of the above is "Yes," see the instructions for information on who must complete t | this line, including cove | ered relationships and transa | action thre | sholds. | _ |
| | (a) Name of related organization | (b) Transaction | (c) Amount involved | Method | (d) of determi | nina |
| | · · · · · · · · · · · · · · · · · · · | type (a-s) | | | unt involve | |
| | | | | | | |
| (4) | GOODWILL INDUSTRIES OF NORTH GEORGIA, INC. | | 1,020,000. | SEE PA | יחת זוד | т |
| <u>(1)</u> | GOODWILL INDUSTRIES OF NORTH GEORGIA, INC. | Q | 1,020,000. | SEE PF | AKI VI | Τ |
| (2) | | | | | | |
| <u>(2)</u> | | | | | | |
| (2) | | | | | | |
| (3) | | | | | | |
| (4) | | | | | | |
| (4) | | | | | | |
| (5) | | | | | | |

(6)

Schedule R (Form 990) 2015

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under | Are all sec 501(organiz | tion c)(3) ations? | (f) Share of total income | (g) Share of end-of-year assets | Disprop alloc | (h) portionate ations? | (i) Code V - UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General or managing partner? | | General or managing partner? | | General or managing partner? | | General or managing | | General or managing | | (k) Percentage ownership |
|--------------------------------------|-----------------------------|---|---|--------------------------------|--------------------------|---------------------------------|--|------------------|------------------------------|---|---|----|------------------------------|--|------------------------------|--|------------------------|--|------------------------|--|--------------------------------|
| | | | sections 512-514) | Yes | No | | | Yes | No | | Yes | No | | | | | | | | | |
| (1) | | | | | | | | | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | | | | | | | | | |
| 3) | | | | | | | | | | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | | | | | | | | | | |
| (5) | | | | | | | | | | | | | | | | | | | | | |
| (6) | | | | | | | | | | | | | | | | | | | | | |
| (7) | | | | | | | | | | | | | | | | | | | | | |
| (8) | | | | | | | | | | | | | | | | | | | | | |
| (9) | | | | | | | | | | | | | | | | | | | | | |
| 10) | | | | | | | | | | | | | | | | | | | | | |
| 11) | | | | | | | | | | | | | | | | | | | | | |
| 12) | | | | | | | | | | | | | | | | | | | | | |
| 13) | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | |
| 4.5 | | | | | | | | | | | | | | | | | | | | | |
| 15) | | | | | | | | | | | | | | | | | | | | | |
| 16) | | | | | | | | | | | | | | | | | | | | | |

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Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

GOODWILL INDUSTRIES OF NORTH GEORGIA, INC.

SCHEDULE R, PART V, LINE 2(D)

THE ORGANIZATION HAS DETERMINED AN APPROPRIATE PERCENTAGE OF OVERHEAD

COST THAT SHOULD BE REIMBURSED FROM GOODWILL INDUSTRIES OF NORTH GEORGIA,

INC. ("GING") TO GOODWILL OF NORTH GEORGIA, INC. ("GNG") FOR SERVICES

THAT ARE PROVIDED BY GNG TO GING.